

# Cover

Who are you?

INVESTOR DECK



John Doe

john@unicorn.com

# Hey, we're PitchSavior



# PitchSavior

Pitch deck expertise for changemakers







PURPOSE

To build a world where bad pitch decks  
and sad founders are just a memory



# Problem

What burning pain are you killing?

## PROBLEM

# Founders waste valuable energy building bad pitch decks that investors hate.

74% of startups never get past the first meeting

Half of those are because of a weak pitch deck



## PROBLEM

# Building a winning pitch deck is hard



### It's time-consuming

Startups waste 150+ hours on average



### It's frustrating


34% of founders give up mid-process



### It's unforgiving

In the end, DIY decks suck and 87% are rejected by investors





## PROBLEM

# Founders miss out on opportunities because of bad pitch decks

In the US alone, 15.000+ meetings were canceled after the pitch deck was put on screen. 27% of investors admitted to having cried in the restroom after a painful pitch session once.

# Building a winning pitch deck is hard



## Limited storytelling skills

Founders struggle to create content and most can't craft a clear narrative



## Limited design skills

Decks look unprofessional and confusing, and often don't display data properly

## PROBLEM

# Building a winning pitch deck is hard



### Storytelling skills

Founders struggle to craft a clear narrative



### Design skills

Decks look jumbled and unprofessional



### Time and energy

Startups waste 150+ hours preparing a pitch



### Help is expensive

Hiring experts costs around \$800 in the US



# Solution

Why are you special?

# A smart template that helps startups get funded and founders keep their sanity

Great design and story

Simple and affordable



## SOLUTION

# A smart template that makes building a winning pitch easy



### Time saver

Building with PitchSavior is up to 3x faster



### User friendly

65% founders reported fewer headaches



### Gets the job done

Pitch Decks follow a solid narrative and look consistent and professional throughout



# A smart pitch template that gets startups funded



## Follow a solid narrative

It follows a proven structure that delivers a clear, powerful pitch



## Build with first-class design

Everything is carefully designed so you get a beautiful presentation

# A smart pitch template that gets startups funded



## Solid narrative

A proven structure that delivers a powerful pitch



## First-class design

You get a clear, beautiful and consistent deck



## Easy and efficient

Building with us is up to 3x faster

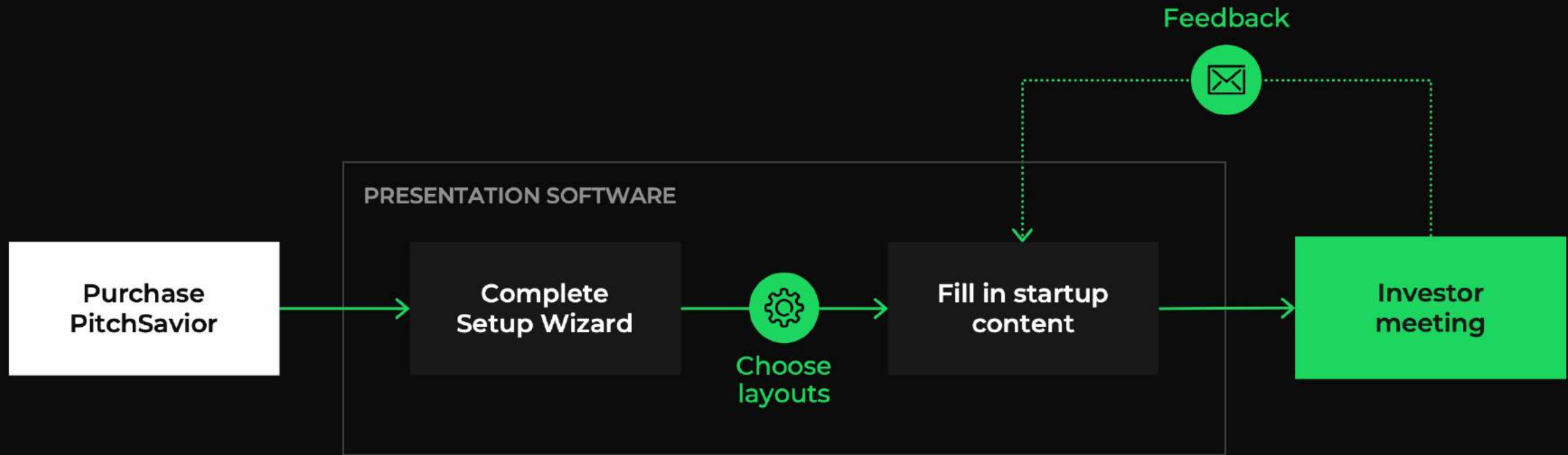


## Affordable

95% cheaper than hiring an external designer

## SOLUTION

# A smart template that help startups get funded and founders keep their sanity





# Product

What are you building?

# Creating pitch decks on our app is 3x faster



## Superb design

Takes the pain out of making beautiful and consistent presentations



## Unique tutorial

We teach how to create slides, use each element, and customize the file

## Easy customization



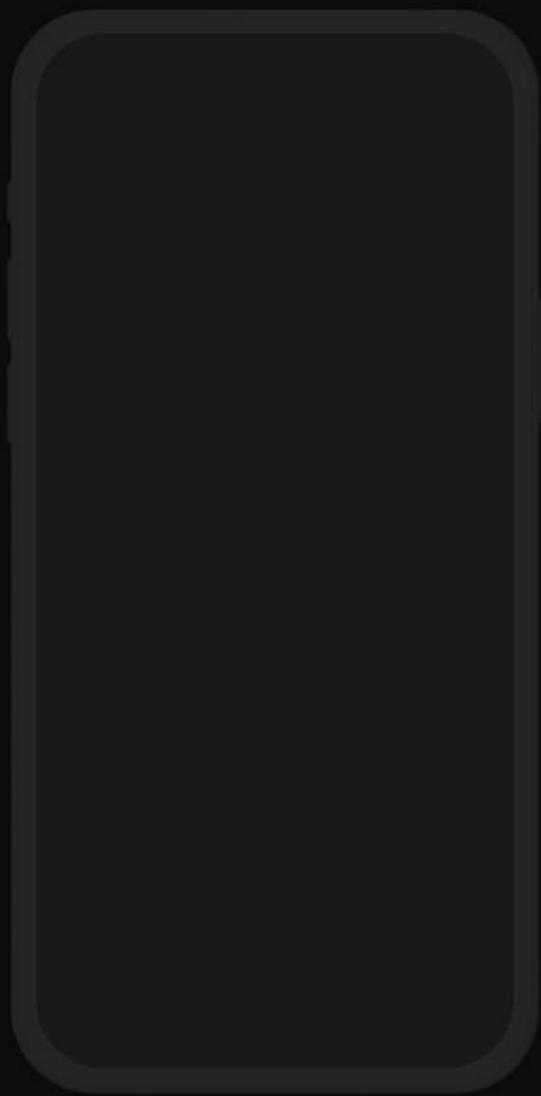
It's easy to change the main color and logos to match startup's brand

## Reliable structure



PitchSavior follows a proven structure that delivers a powerful pitch

**Editable layouts  
make it easy to  
add content**



### **Superb design**

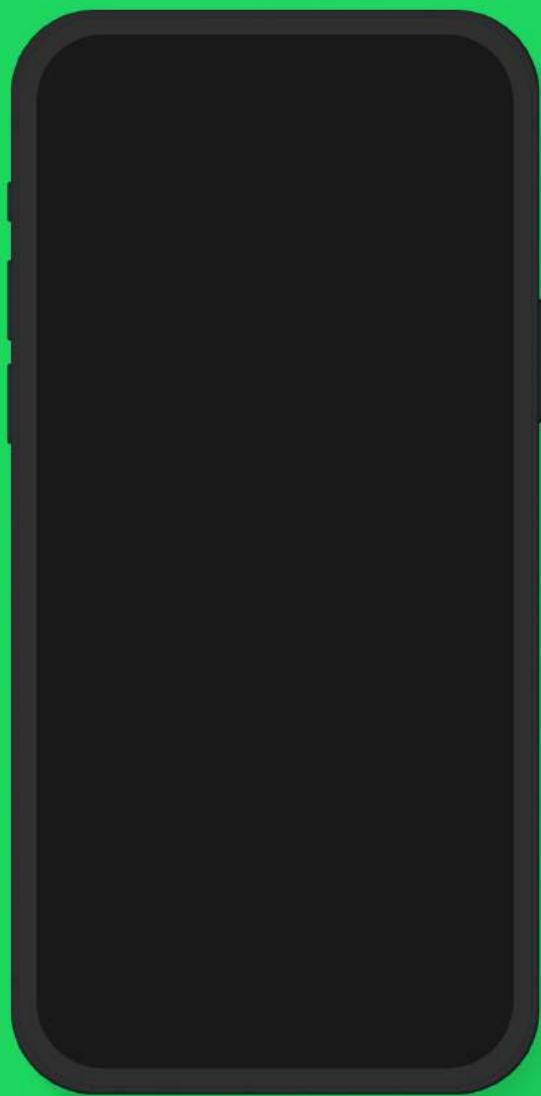
Easy to make beautiful presentation decks



### **Easy customization**

Change the main color and logos to match

**Master-based  
build allow quick  
slide resetting**



**Superb design**

Easy to make beautiful  
presentation decks



**Easy customization**

Change the main color  
and logos to match



# Creating pitch decks on our app is 3x faster



## Superb design

Takes the pain out of making beautiful and consistent presentations



## Unique tutorial

We teach how to create slides, use each element, and customize the file



## Easy customization



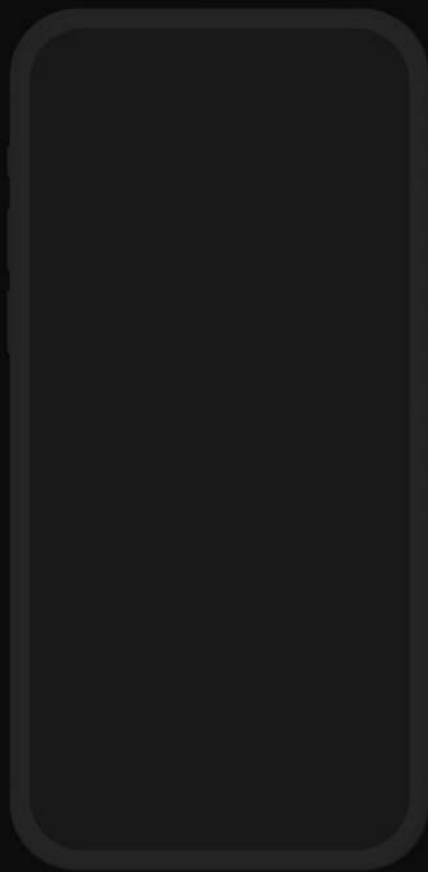
It's easy to change the main color and logos to match startup's brand

## Reliable structure



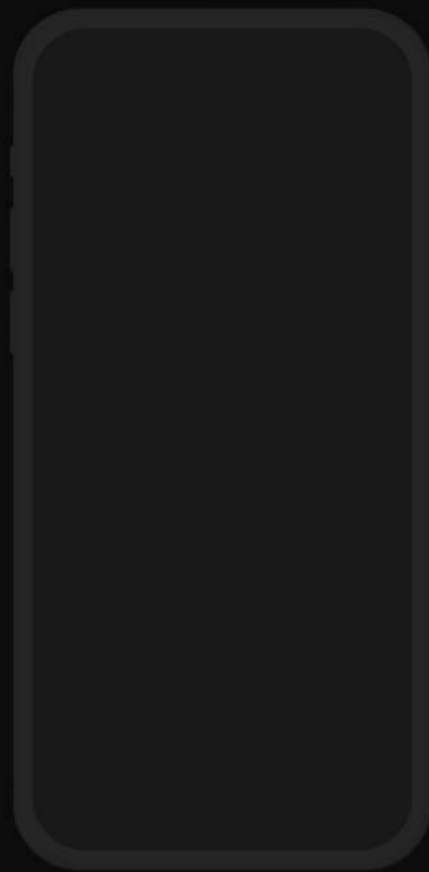
PitchSavior follows a proven structure that delivers a powerful pitch

**We help  
founders keep  
their sanity**



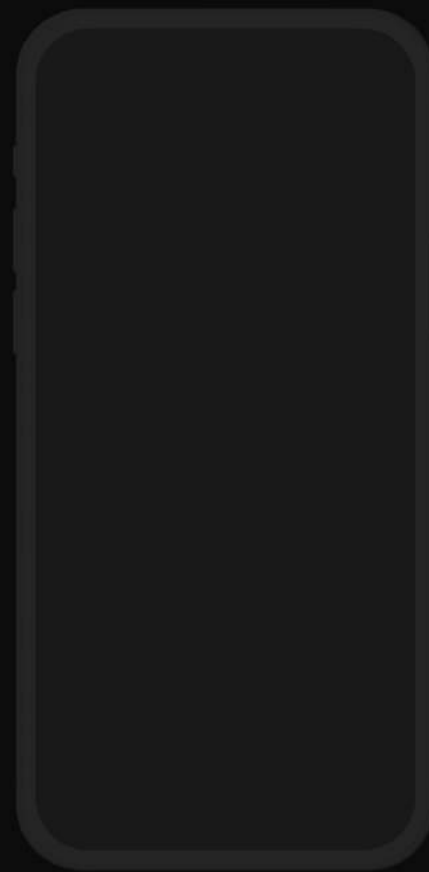
**Superb design**

Easy to make beautiful  
presentations



**Easy customization**

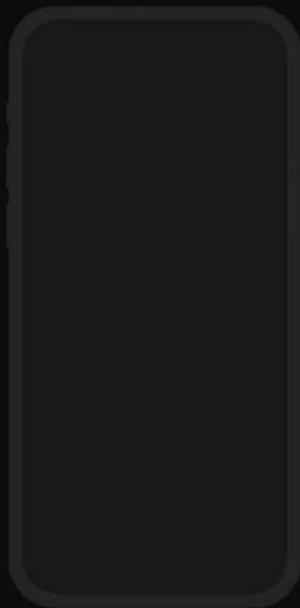
Change the main color  
and logos to match



**Unique tutorial**

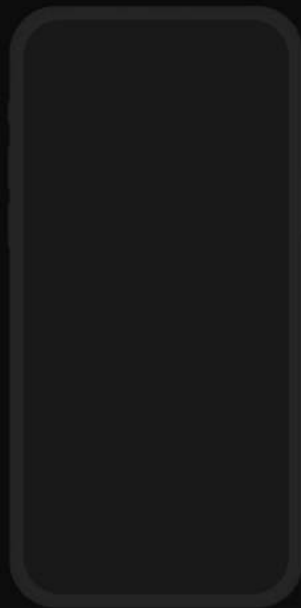
We teach everyone how  
to use the template

# We help founders keep their sanity



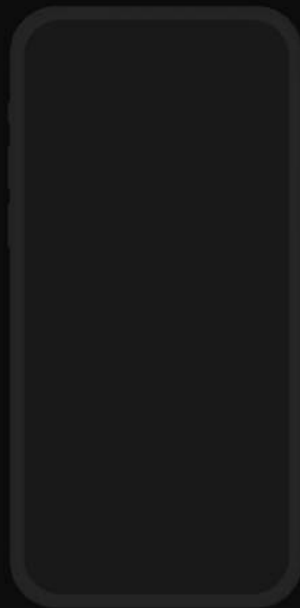
## Superb design

Easy to make beautiful presentations



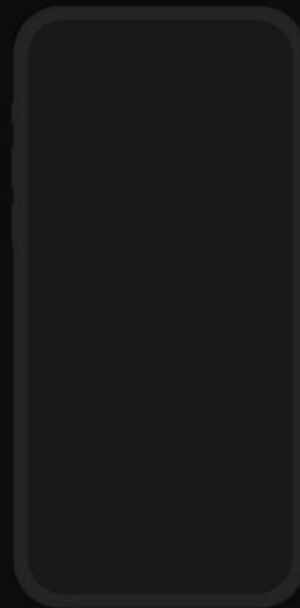
## Easy customization

Change the main color and logos to match



## Unique tutorial

We teach everyone how to use the template

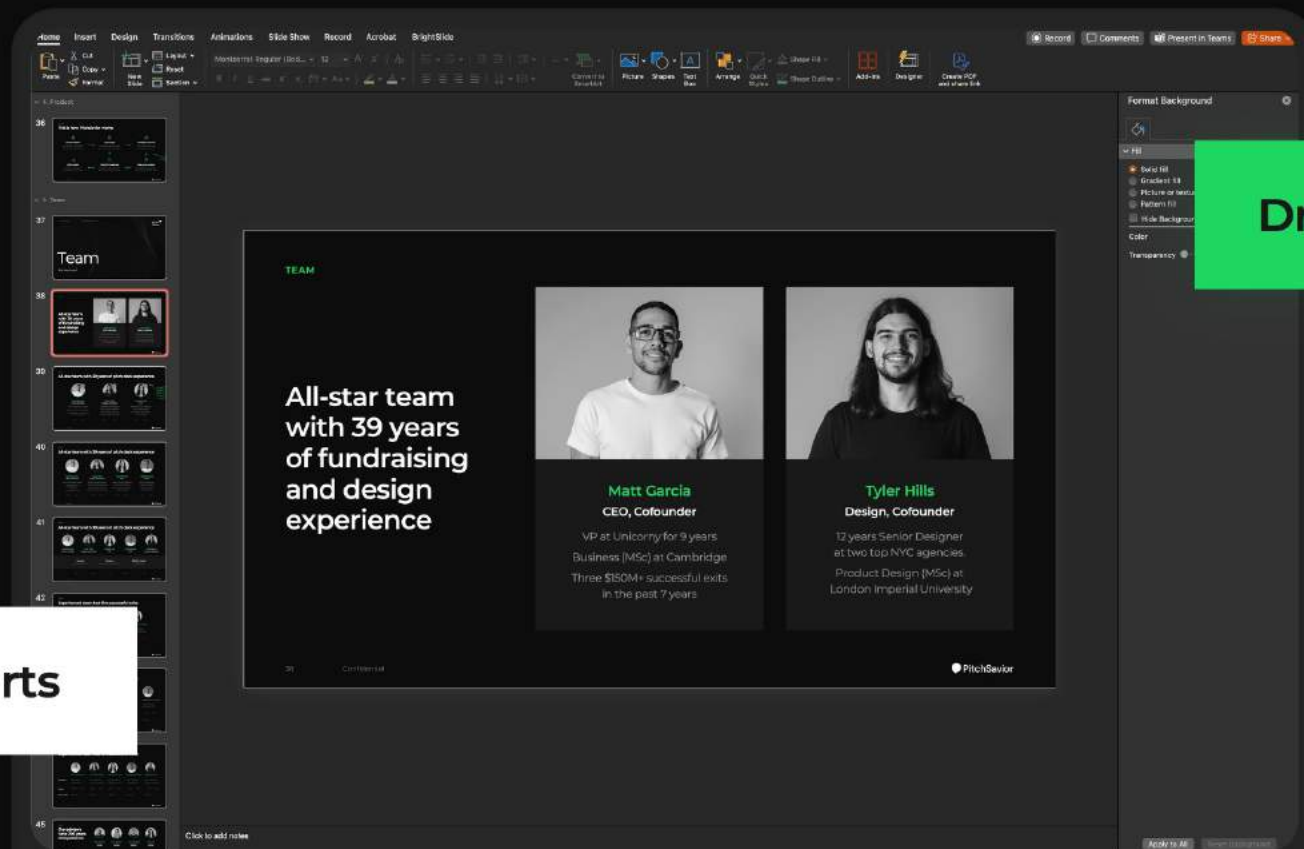


## Reliable structure

Proven structure that delivers a powerful pitch

## PRODUCT

# We've created the best pitch template ever

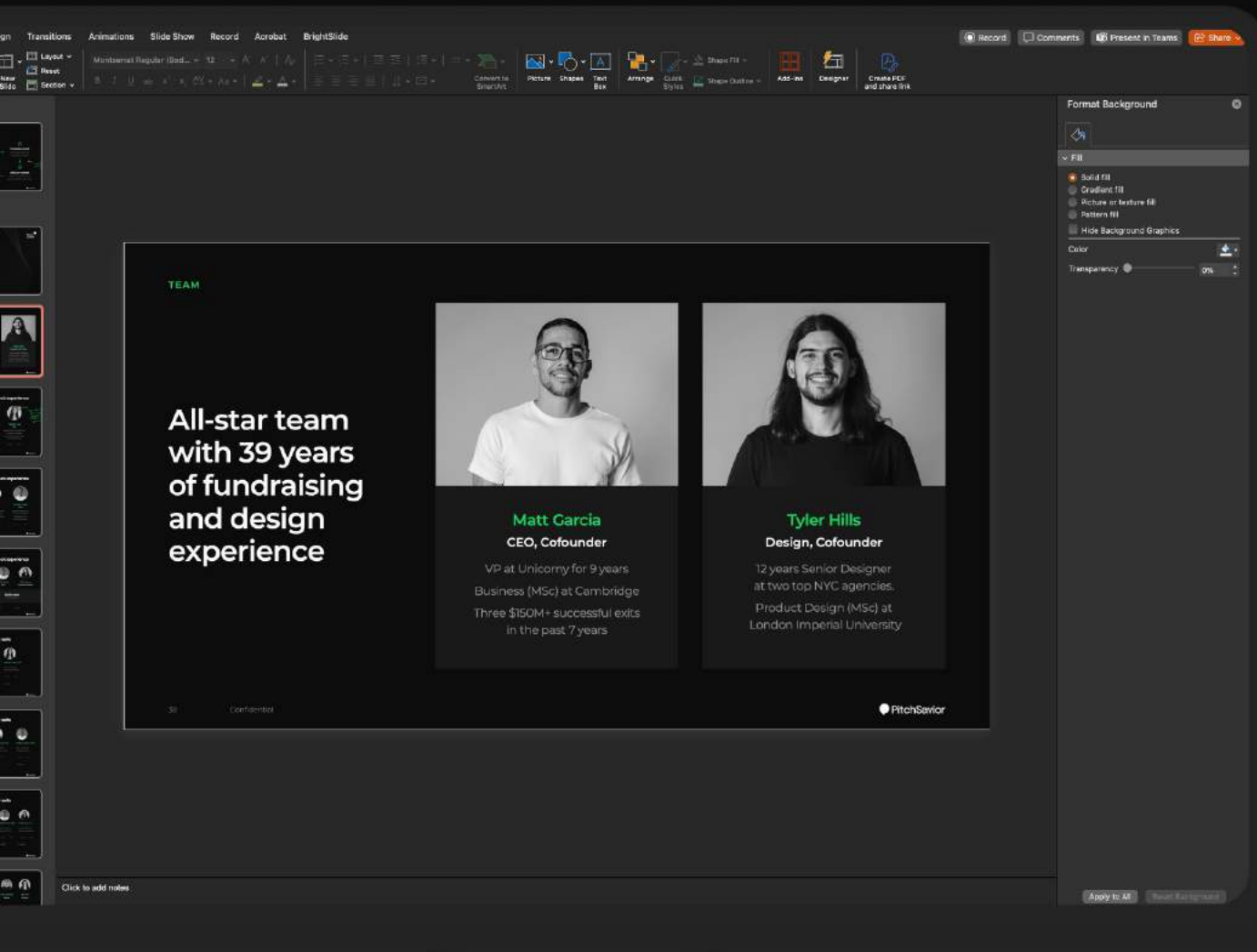


Beautiful charts

Drag'n'drop ease



## PRODUCT



# We've created the best template ever



## Lean package

Founders get only what they need



## Superb design

Easy to make beautiful presentations



## Easy customization

Change the main color and logos

# Team

Why listen to you?

# All-star team with 39 years of fundraising and design experience



**Matt Garcia**

**CEO, Co-Founder**

VP at Unicorny for 9 years

Business (MSc) at Cambridge

Three \$150M+ successful exits  
in the past 7 years



**Tyler Hills**

**Design, Co-Founder**

12 years Senior Designer  
at two top NYC agencies.

Product Design (MSc) at  
London Imperial University

# All-star team with 39 years of pitch deck experience



**Matt Garcia**

**CEO, Co-Founder**

VP at Unicorny for 15 years  
Business (MSc) at Cambridge  
Three \$150M+ successful exits  
in the past 7 years

Logo

Logo



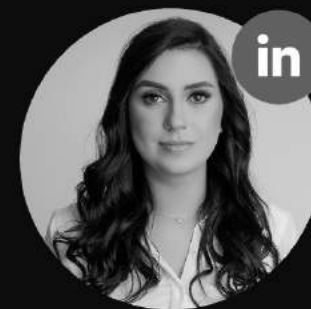
**Tyler Hills**

**Design, Co-Founder**

10 years Senior Designer  
at two top NYC agencies.  
Product Design (MSc) at  
London Imperial University

Logo

Logo



**Yasmin Yao**

**CTO**

Head of Product at Bsmart  
and Hyzn for 6 years  
AI and Data Science (MSc)  
at Yale University

Logo

Logo

Tip: LinkedIn ba  
not in the Ma  
copy/paste fro  
To add link, ri  
and then "



## TEAM

# Experienced team had five successful exits



**Matt Garcia, CEO**



**Tyler Hills, Design**



**Yasmin Yao, CTO**



**Phillip Goetz, CMO**

### Education

Cambridge  
Business, MSc

London Imperial  
Product Design, MS

Yale University  
Data Science, MSc

Yale University  
Marketing, PhD

### Career

Logo Logo

Logo Logo

Logo Logo

Logo Logo

### Decks made

27 decks

13 decks

4 decks

17 decks

## TEAM

# Our advisors have 205 years of experience



**Max Palmer**  
Advisor



**Erin Wilson**  
Advisor



**Luke Woods**  
Advisor



**Mia Gill**  
Advisor



### Fortune 100

All advisors have worked at  
Fortune 100 companies



### Deep commitment

They swore lifetime allegiance  
to PitchSavior before joining



**Ian Park**  
Advisor



**Luis Herrera**  
Advisor



**Elle Cantu**  
Advisor



**Jess Knowles**  
Advisor

# Market

How big can this be?

## MARKET

# We address a growing \$800M US market with a \$15M opportunity



\$15M

**Revenue potential  
for PitchSavior**

SOM @ 20% of SAM

\$72M

**Pitch Deck  
templates**

SAM

\$800M

**Presentation  
templates**

TAM



## MARKET

# We address a growing \$800M US market with a \$15M opportunity



### Revenue potential

SOM @ 20% of SAM



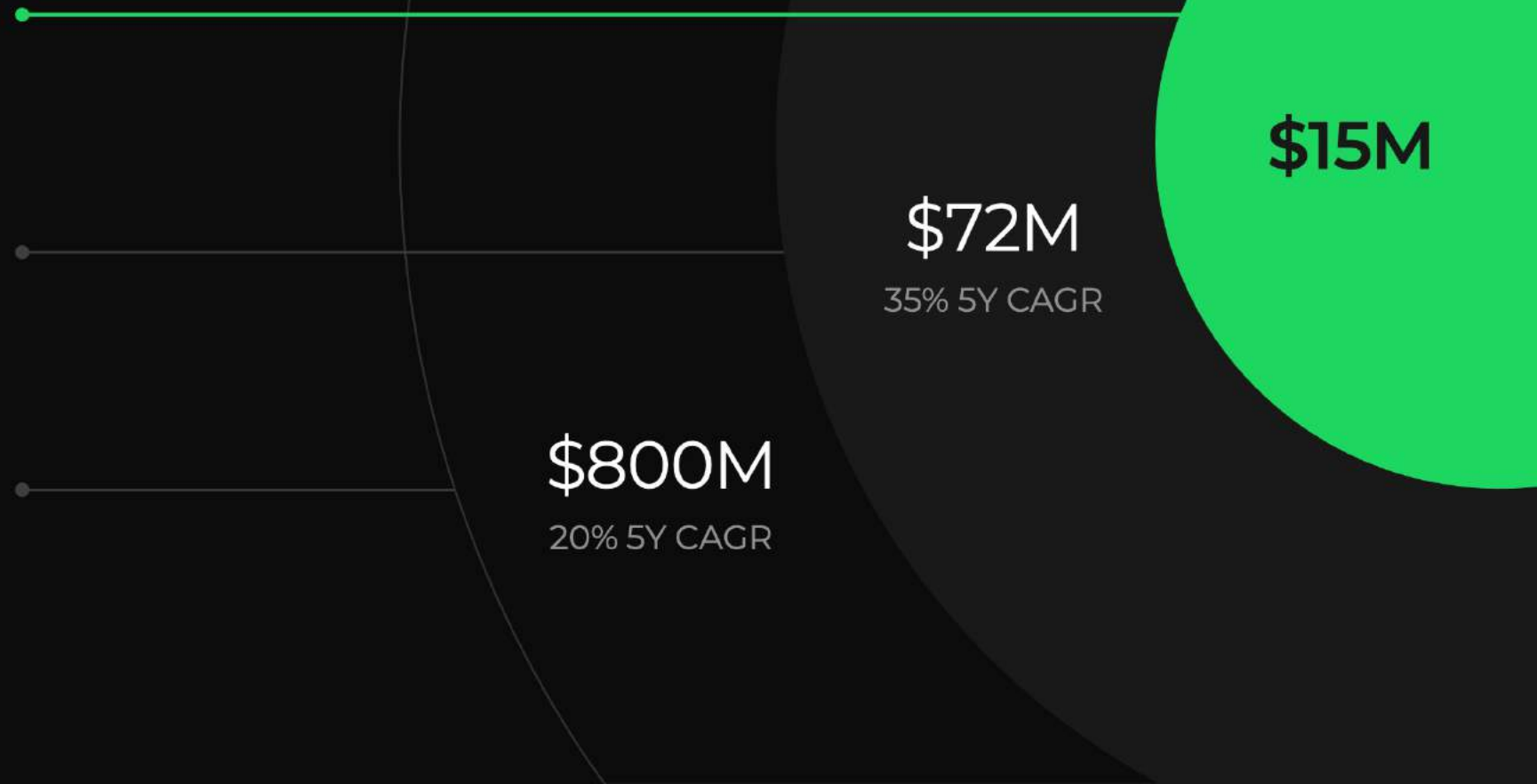
### Pitch Deck templates

SAM



### Presentation templates

TAM



In 5 years, we will  
have 20% of  
market share with  
a total revenue of  
\$15M /year

New startups in the US

3M/year

75% need a pitch deck

2.3M

50% buy template

1.2M

\$60 per template

\$72M

**PitchSavior Revenue**  
@ 20% market share

**\$15M/year**

# Why now

Why act now?

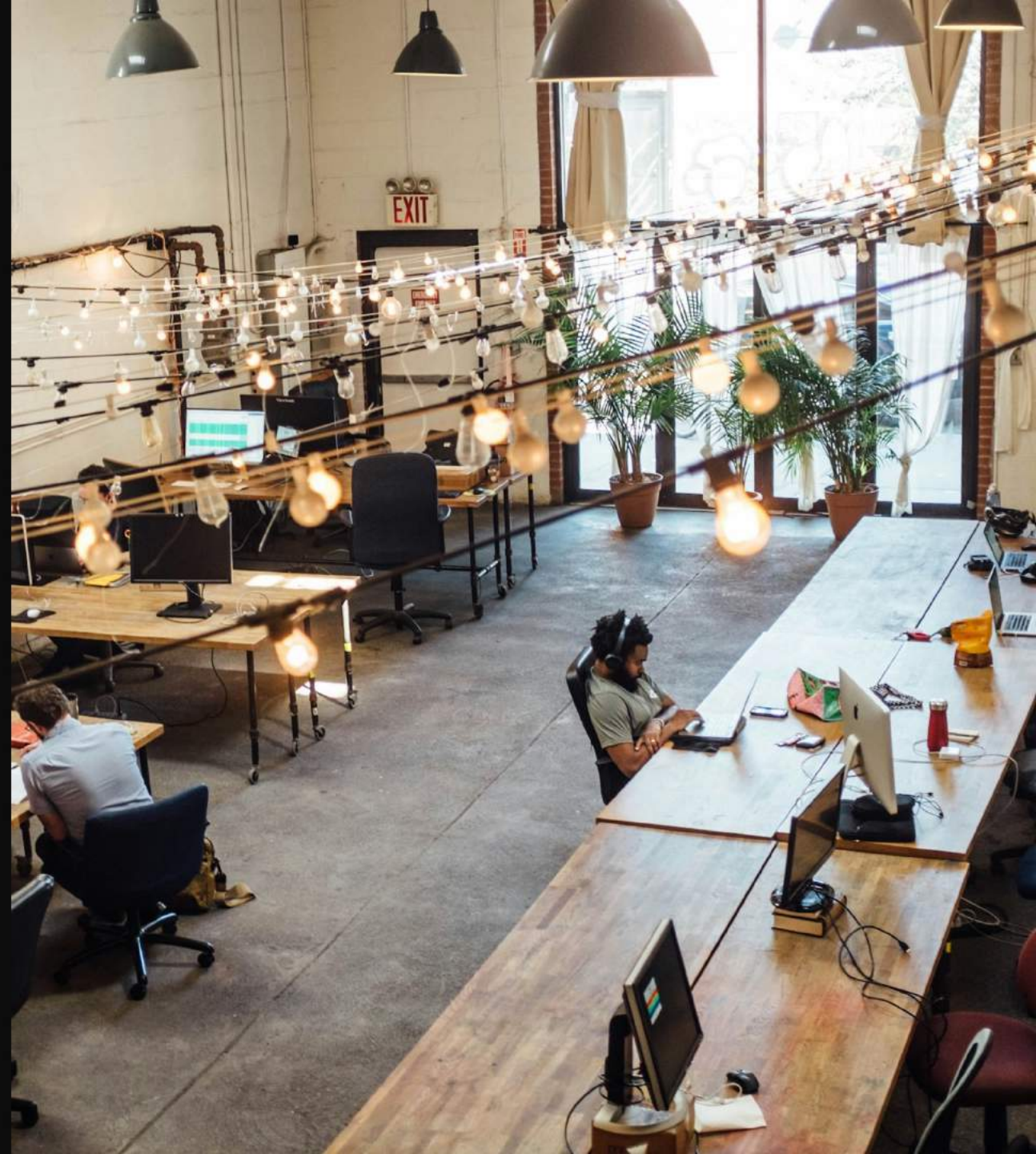


WHY NOW

# Last year, the number of new startups grew 238%

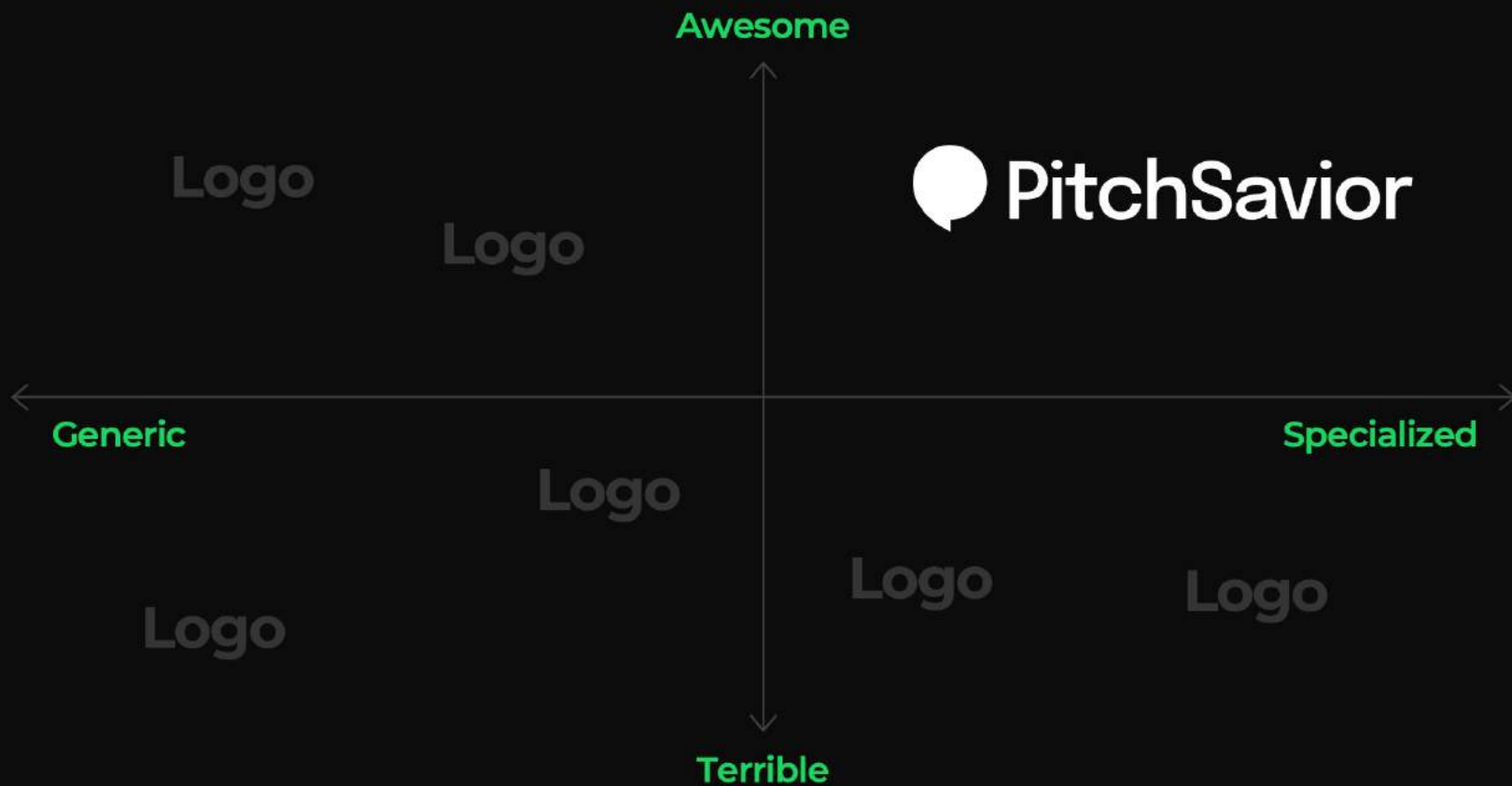
## Birth rate is at an all-time high

- 3M startups are born every year in the US
- Accelerators and incubators are at full capacity
- 1/3 of kids dream of becoming an entrepreneur





# PitchSavior is the only all-in-one pitch deck solution



## Key differentiators

- Superb design
- Great looks, content and ease-of-use
- Unique business model with new online store
- All-star team
- 4 tech patents too secret to mention

## COMPETITION

# PitchSavior is the only all-in- one pitch deck solution



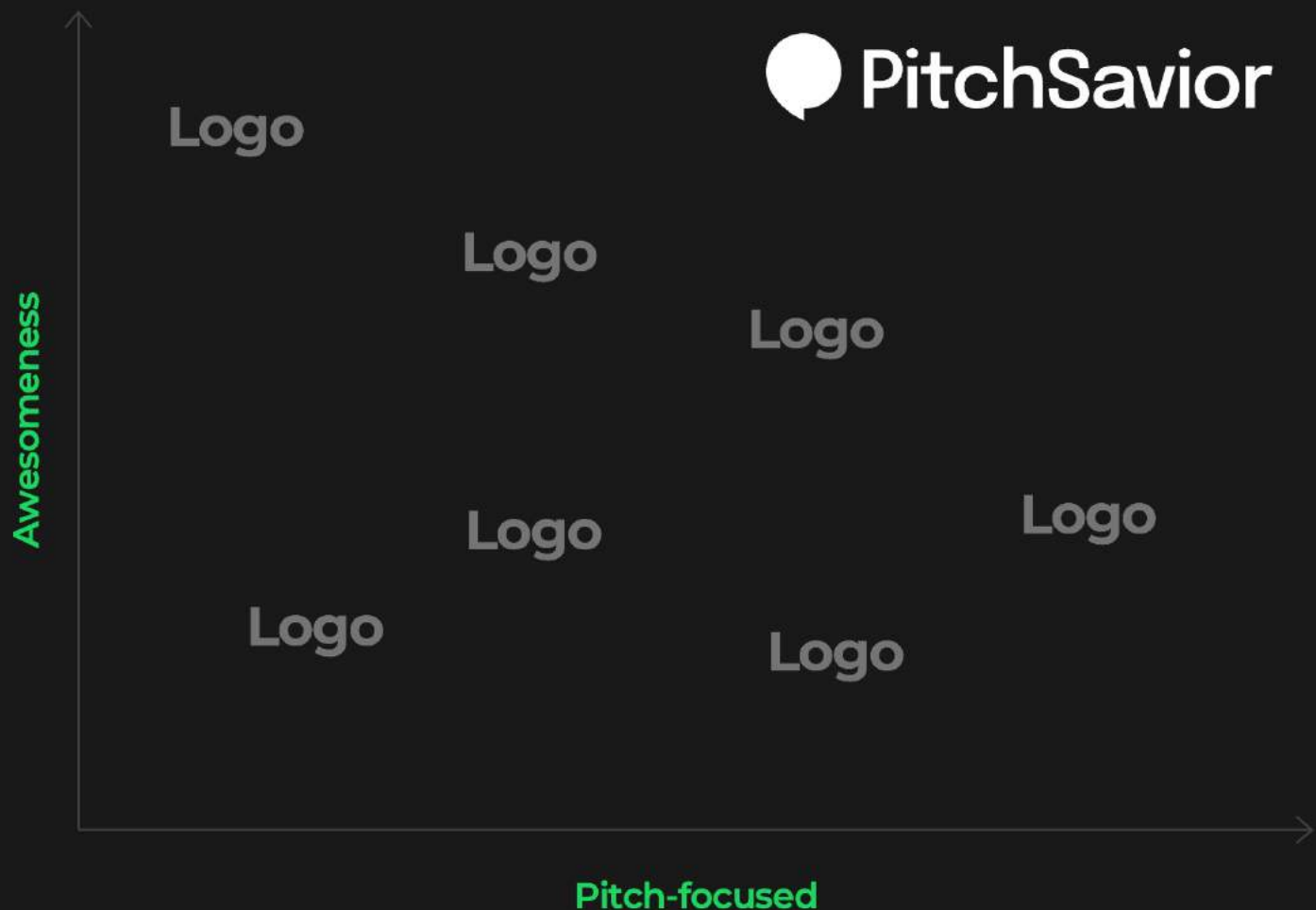
### Unfair advantage

No one was able to  
combine design, narrative  
and ease of use like us



### Dedicated store

We stand out from the rest  
for having a dedicated store



## COMPETITION

# PitchSavior's template is the best solution available

|                  | PitchSavior | Design marketplaces | Guru downloads | Smart presentation software | Status quo: PPT defaults |
|------------------|-------------|---------------------|----------------|-----------------------------|--------------------------|
| Solid narrative  | ●           | ●                   | ●              | ●                           | ●                        |
| Great design     | ●           | ●                   | ●              | ●                           | ●                        |
| Easy to use      | ●           | ●                   | ●              | ●                           | ●                        |
| Built on masters | ●           | ●                   | ●              | ●                           | ●                        |
| Customization    | ●           | ●                   | ●              | ●                           | ●                        |
| Content tips     | ●           | ●                   | ●              | ●                           | ●                        |
| Price point      | \$49        | Free - \$40         | From \$49      | Free - \$20/mo              | Free                     |

# Revenue Model

How do you make money?



## Simple pricing model of one- time payments

### PITCHSAVIOR

\$49

License for 1 project  
Signature layouts  
Ongoing updates

### PITCHSAVIOR PLUS

\$99

License for 3 projects  
Signature layouts  
Ongoing updates

# Simple pricing model of one-time payments

## PitchSavior

\$49

License for 1 project  
Signature layouts  
Ongoing updates

## PitchSavior Plus

\$99

License for 3 projects  
Signature layouts  
Ongoing updates

## PitchSavior Pro

\$299

Unlimited projects  
Signature layouts  
Ongoing updates  
1:1 support

## Custom Design

\$10K

Custom Pitch Deck  
Up to 15 slides  
Fully branded  
Content review  
Unlimited revisions

# Key revenue channels for the first 3 years



## Pitch Deck templates

Flagship PitchSavior product sold for \$49 and \$99 with 1 or 3 licenses, respectively



## Business plan templates

Cross-sell opportunity to sell business plan templates along with the pitch decks



## Custom design work

Founders can hire PitchSavior for a custom pitch deck design starting at \$10,000

# Go-to-market

How do you acquire customers?



# We're building our beta in public, targeting idea-stage founders before we expand to higher funding rounds



# Traction

What have you achieved so far?

**LTV/CAC ratio  
is over 29.7x  
indicating  
healthy growth  
potential**

**32k**

Sales

**\$1.5M**

Revenue

**\$87k**

Burn

**\$3.9B**

Raised

**28%**

MoM

**\$12**

CAC

**\$357**

LTV

**12 ppl**

On team

## TRACTION

# We've grown 783% since launch and reached \$1.5M

32K

### Pitch Deck sales

This year we sold 87% more than our launch projections

2.8K

### Custom designs

Custom work demand is rising steadily at 15%/month

4.9

### Customer rating

Customers absolutely love using PitchSavior



## TRACTION

# We're already making the magic happen

### CLIENTS

Logo

Logo

Logo

Logo

Logo

Logo

Logo

Logo

Logo

### MILESTONES

\$300K lease signed

---

Partnership with Google

---

\$1.5M total revenue

# The press says we're the next big thing for pitch decks

FASTCOMPANY

"How PitchSavior is redefining the way startups build their investment decks"

[Read article](#)

Entrepreneur

"87% of founders are using this tool to raise capital in 2049. Here you'll learn why."

[Read article](#)



Product Hunt

"Hugh Bowman, a 34 year-old founder thanks PitchSavior for saving his life. Twice."

[Read article](#)

# Happy customers raised over \$3B with PitchSavior

“

I can't believe I've never used PitchSavior before! It saved me so much time and money building my pitch deck, and the end result is just amazing. My headaches are also mysteriously gone...



**Peter Douglas**

Founder, Xoooper

“

We've been building our pitches with PitchSavior for a year now, and investors love it. We got 4x more meetings after sending these out, and last week we raised \$4M for our Series A round!



**Maria Lopez**

CEO, MyPockt

## PROJECTIONS

# We've grown 783% since launch and reached \$1.5M



\$1.5M

Revenue

28%

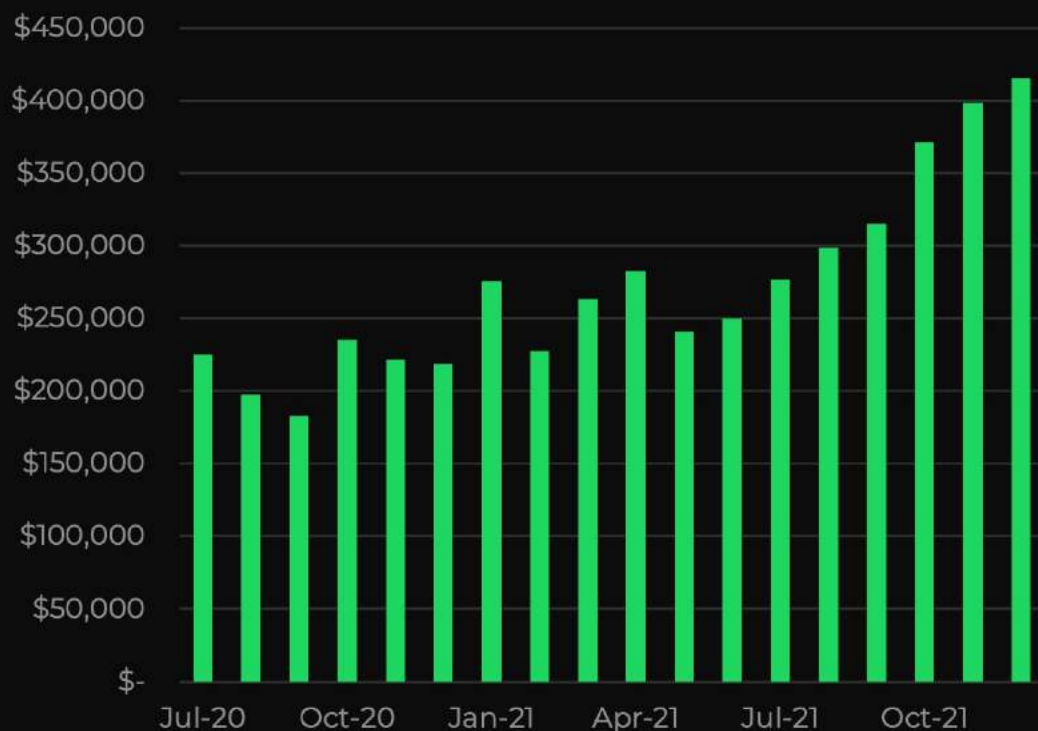
MoM growth



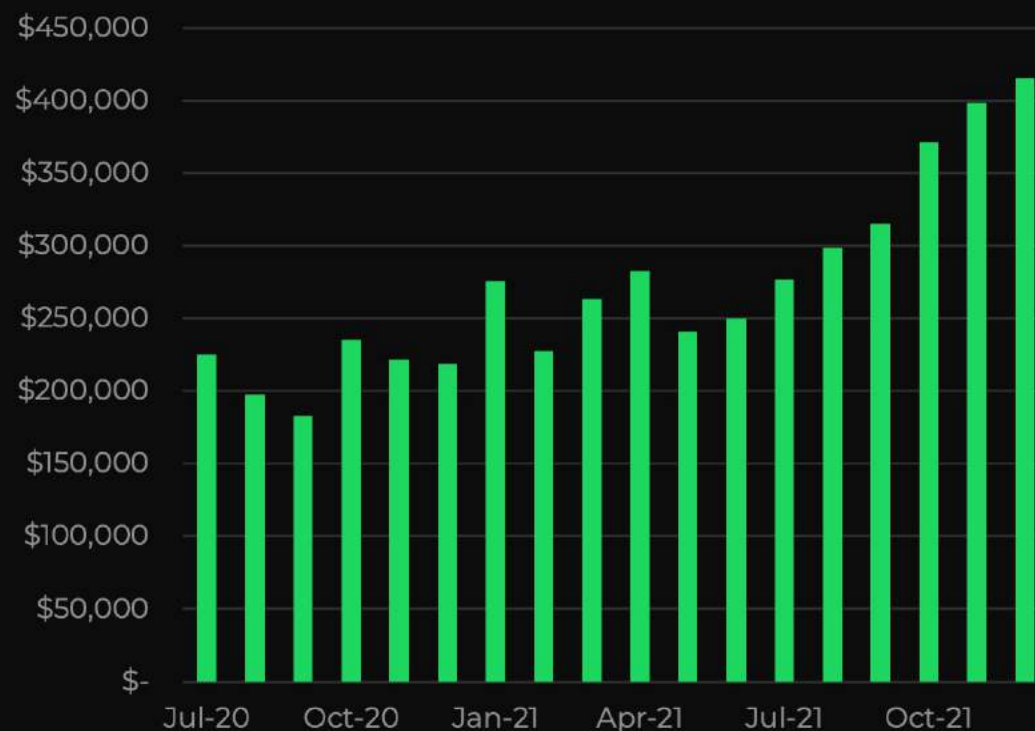
## PROJECTIONS

# We've grown 783% since launch and reached \$1.5M

### Pitch Deck sales



### Custom design work



# Roadmap

Where are you going?

# Our roadmap to 120k sales and \$8M revenue

Tip: lines are not in the Master. Copy/paste from here.

## Q1 2049

### Launch beta

- Further validate product-market fit
- Hire senior designer
- Acquire partnerships with HappyFounder and GoLabs

## Q2 2049

### Secure funding

- Hire 3 designers and expand support team
- Move in to new office in New York City
- Build new sales funnel

## Q3 2049

### PitchSavior 2.0

- New website
- Three more styles
- Two new sections
- Business plans and secondary revenue channels
- Setup cross-sell offers

## Q4 2049

### Reach 90K sales

- Increase monthly traffic to 750K unique visitors
- Expand icon library
- Expand design and marketing team

# Our roadmap to 120k sales and \$8M revenue

## Q1 2049

### Launch beta

- Further validate product-market fit
- Hire senior designer
- Be partners with HappyFounder and GoLabs

## Q2 2049

### Secure funding

- Hire 3 designers and expand support team
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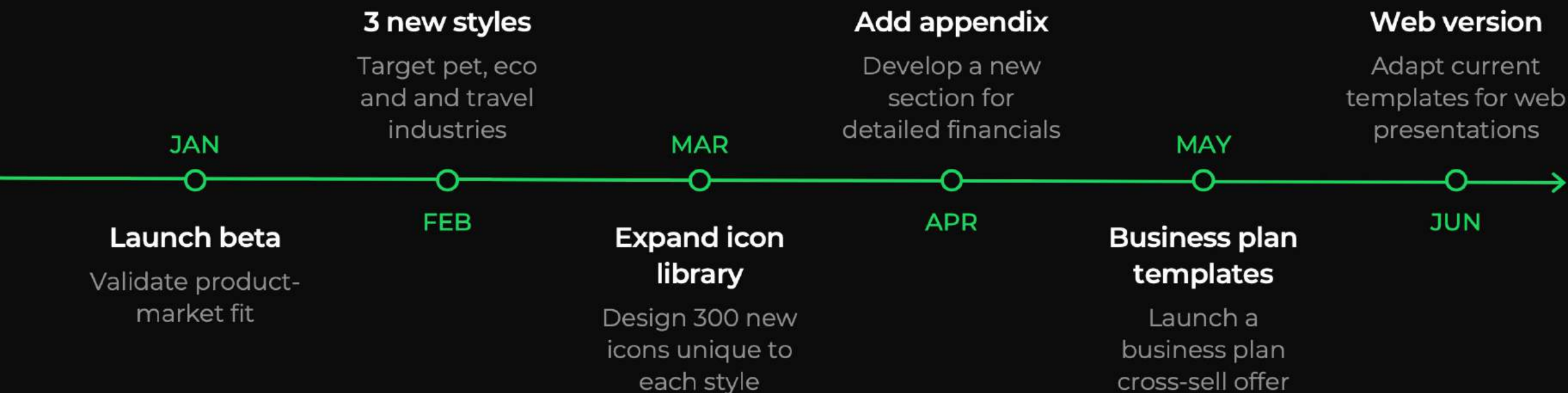
## Q1 2050

### PitchSavior 3.0

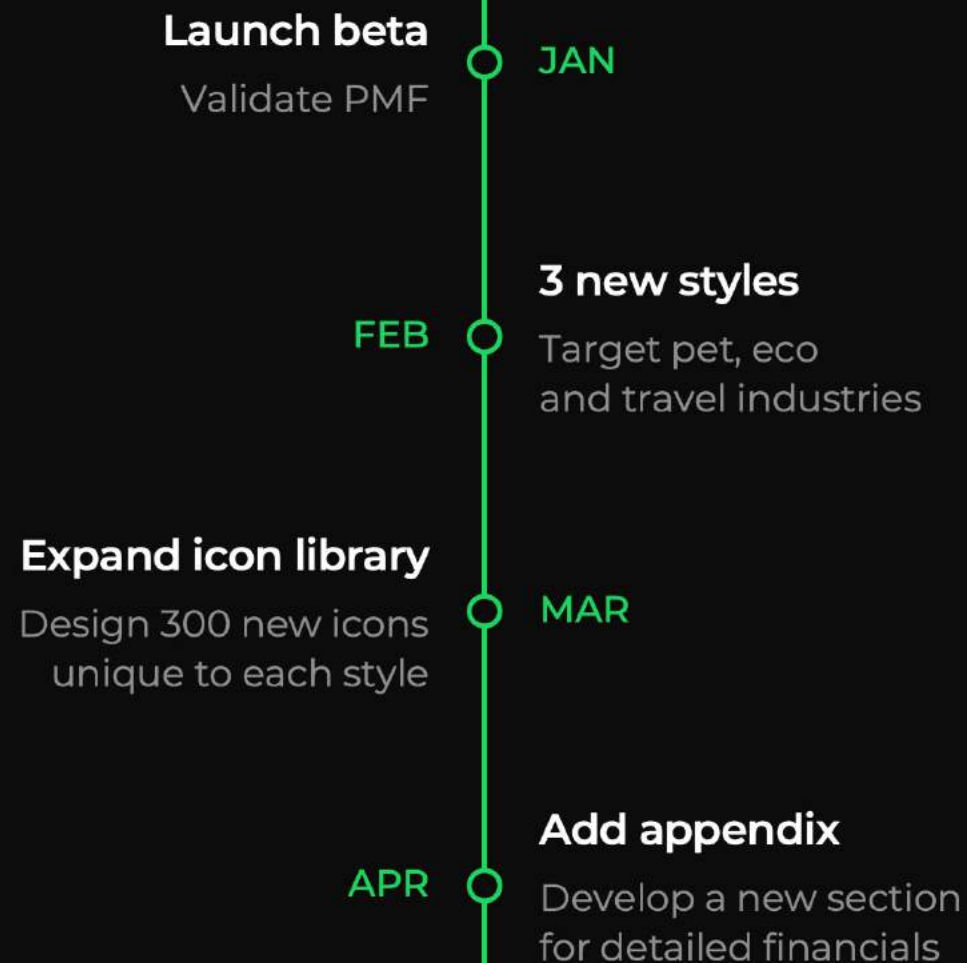
- \$8M total revenue
- 120K downloads
- Grow 3x custom design work
- Launch affiliate marketing program



# What's next for PitchSavior's product lineup



# What's next for PitchSavior's product lineup



# The Ask

What do you need?

## THE ASK

**We're looking  
for an investor  
to lead our  
series A round**



**Team – \$7M**

Team wages + key hires



**Product – \$3M**

Launch beta and improve



**Marketing – \$5M**

Customer acquisition

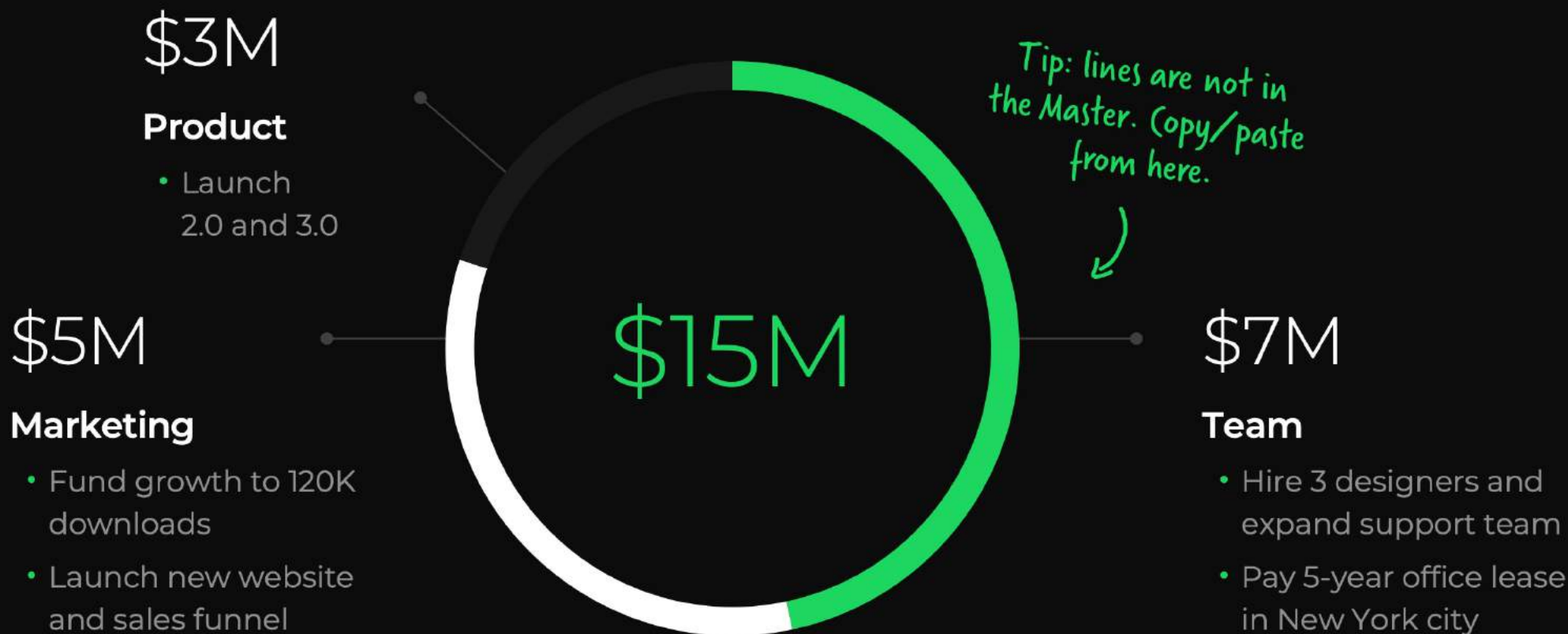
WE'RE RAISING

**\$15M**

BY JUNE 2049



# We're asking \$15M to take PitchSavior to the next level



# We're looking for an investor to lead our series A round

## Team

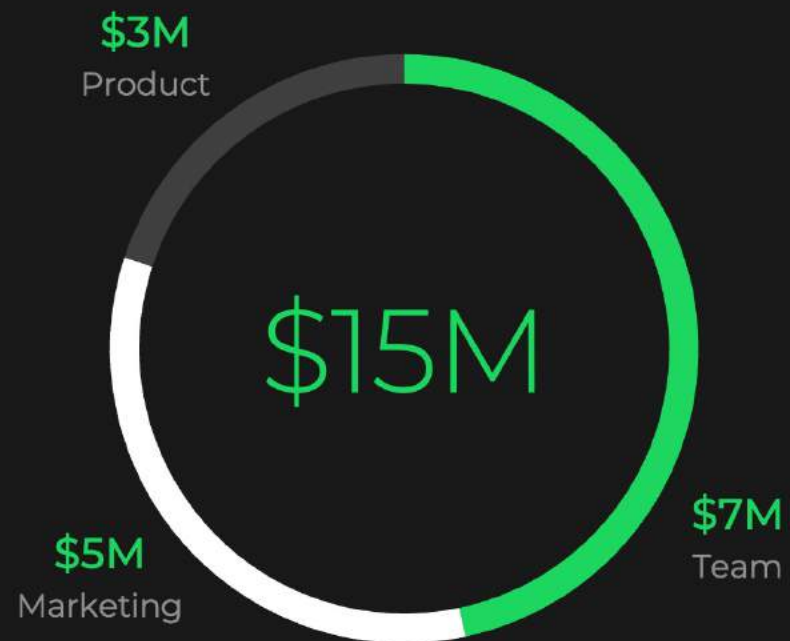
- Hire 3 designers and expand support team
- Pay 5-year office lease in NYC

## Product

- Launch PitchSavior 2.0 and 3.0 updates
- Develop business plans and cross-sell offers

## Marketing

- Fund forecasted 35% MoM growth



## THE ASK

# We're looking for an investor to lead our series A round

### SECURITY TYPE

Preferred shares

### VALUATION

\$45M

### EQUITY OFFERED

33%

### RUNWAY

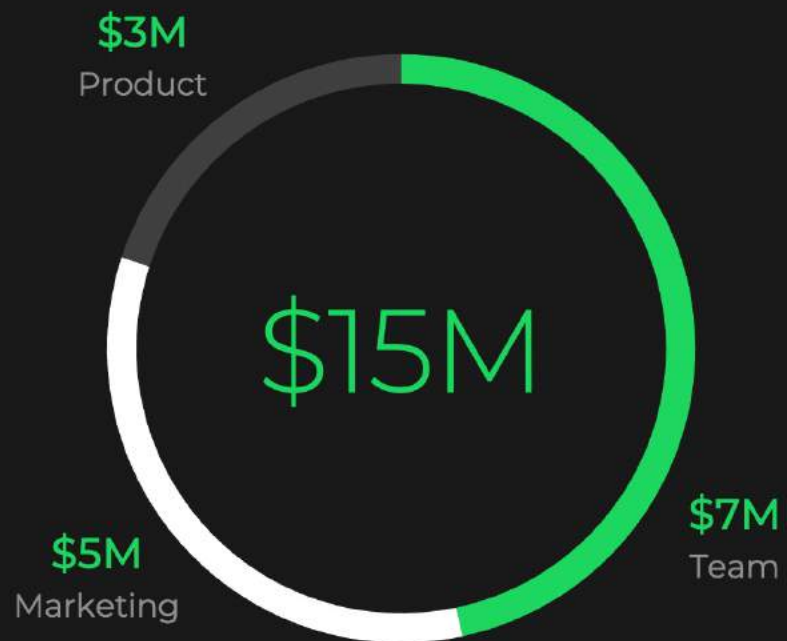
2.5 years

### PREVIOUSLY RAISED

\$5M Seed

### BURN

\$500K/Mo



# We're looking for an investor to lead our series A round

We're raising \$15M

## Team – \$7M

- Hire 3 designers and expand support team
- Pay 5-year office lease in New York City
- Team wages

## Product – \$3M

- Launch PitchSavior 2.0 and 3.0 updates
- Develop business plans and secondary revenue channels

## Marketing – \$5M

- Fund forecasted 35% MoM growth to 120K downloads
- Customer acquisition and new sales funnel
- Launch new website



# Vision

Where will you be in 10 years?

In five years, we will have saved half of the world's pitches raising over \$300B.

## VISION

In five years, we will have saved half of the world's pitches raising over \$300B.



# Here's a quick recap of why we're amazing



## The ultimate pitch template

- Up to 3x faster
- User-friendly
- Great design
- Gets the job done



## Huge market opportunity

- In 5 years, we will have 20% of market share with a total revenue of \$15M /year



## Successful product launch

- We've grown 783% since launch and reached \$1.5M
- Happy customers raised over \$3B



## Raising \$15M by June 2049

- Fund and launch PitchSavior 2.0 and 3.0 to reach 120k downloads



# Join the pitch revolution

**John Doe**

john@unicorn.com



# Join the pitch revolution

**John Doe**

john@unicorn.com

Join the  
revolution

**John Doe**

john@unicorn.com

@johndoe

123 456 7890

# Extra layouts

Helpful slides that might come in handy

SECTION

# Title + Subtitle

Short but impactful  
statement goes here





## TEMPLATE STANDARDS

# Typography Standards

To ensure consistency across slides and decks, make sure to follow the typography standards described here.

**Slide Titles | Montserrat Semibold, 32pt, White**

**Level 1 Text | Montserrat Semibold, 17pt, White**

Level 2 text | Montserrat, 14pt, Gray

- Level 3 text | Montserrat, 14pt, Gray
  - Level 4 text | Montserrat, 12pt, Gray

## TEMPLATE STANDARDS

# Default Elements

This is how new basic elements such as shapes, text boxes and lines will look like when inserted.

### Default Shape



### Default Text Box

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Donec vehicula dui mi, vel ultricies enim tempus eu tristique interdum

### Default Line

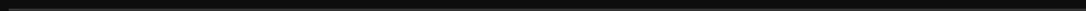
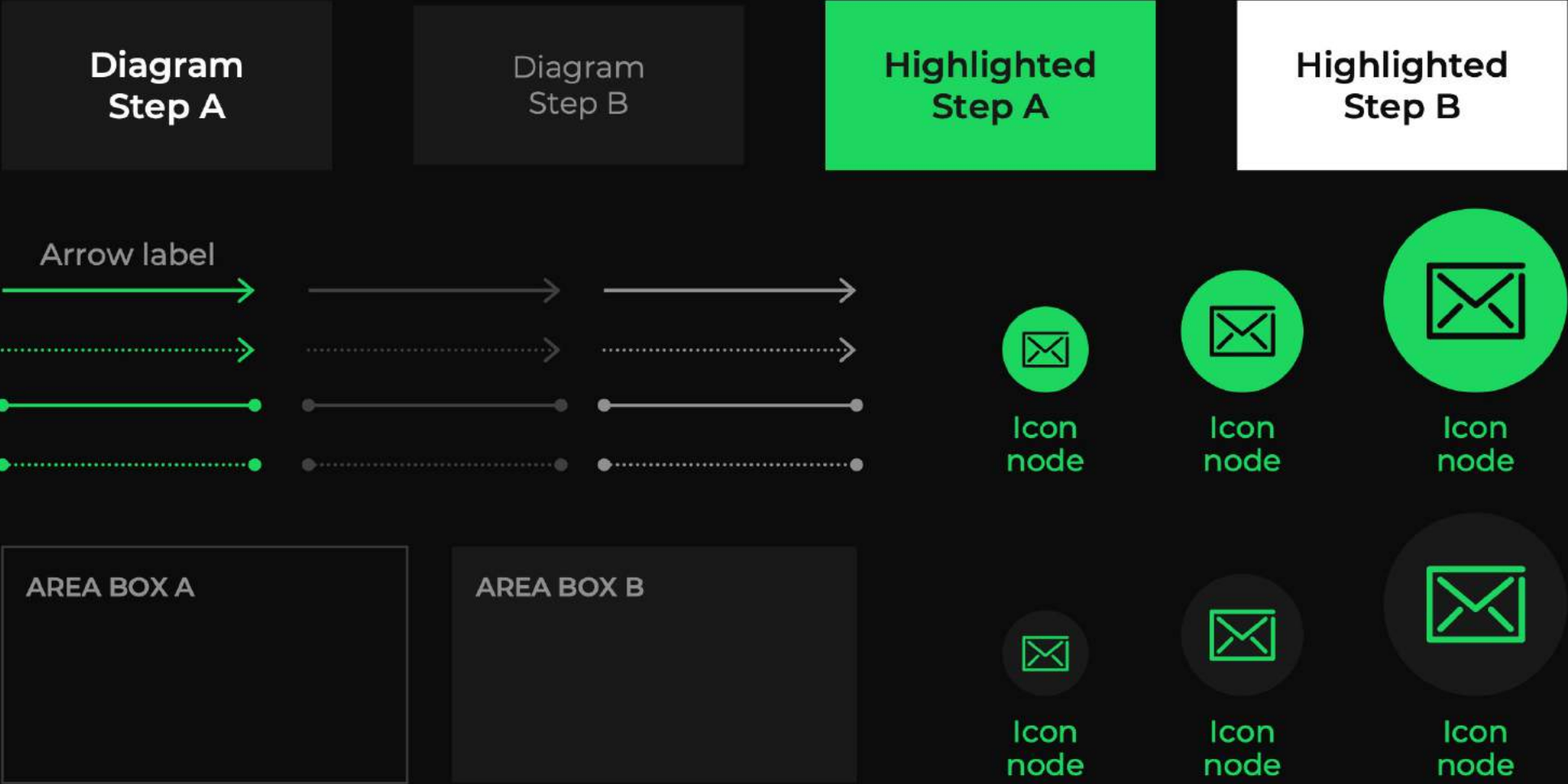


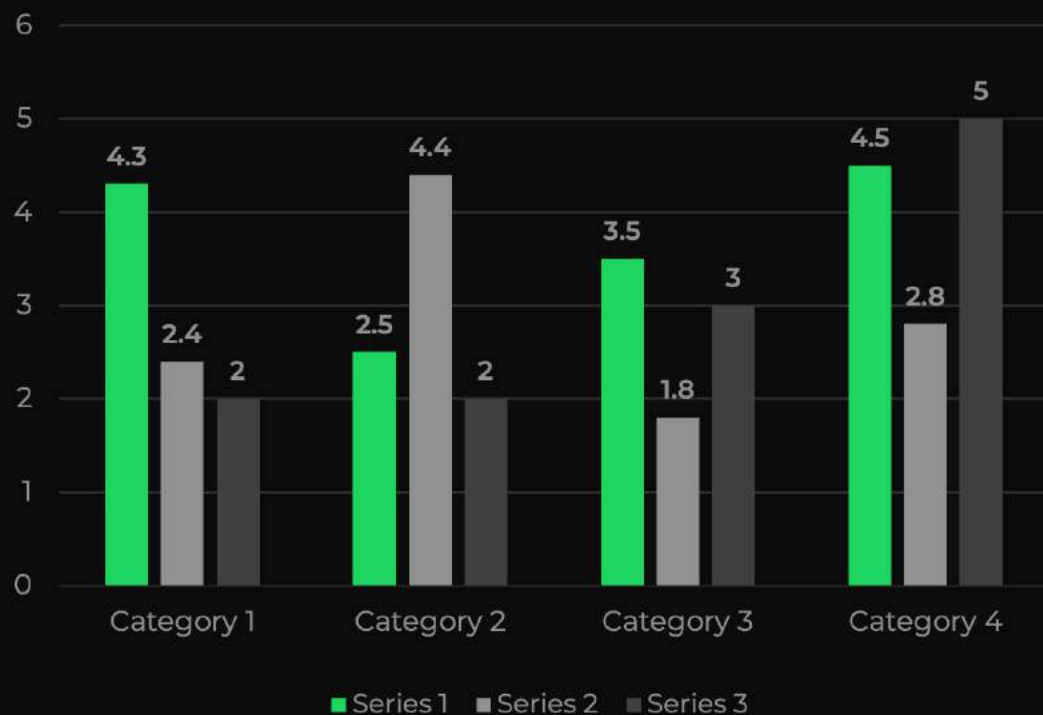
DIAGRAM ELEMENTS LIBRARY



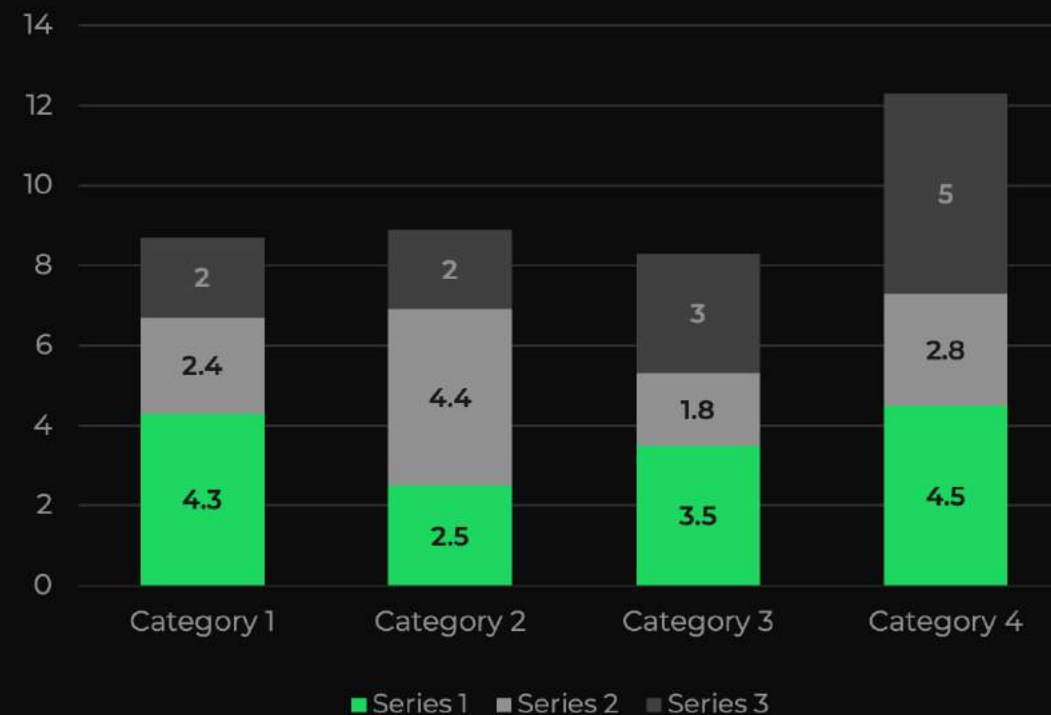


# Column Charts

## Clustered Column



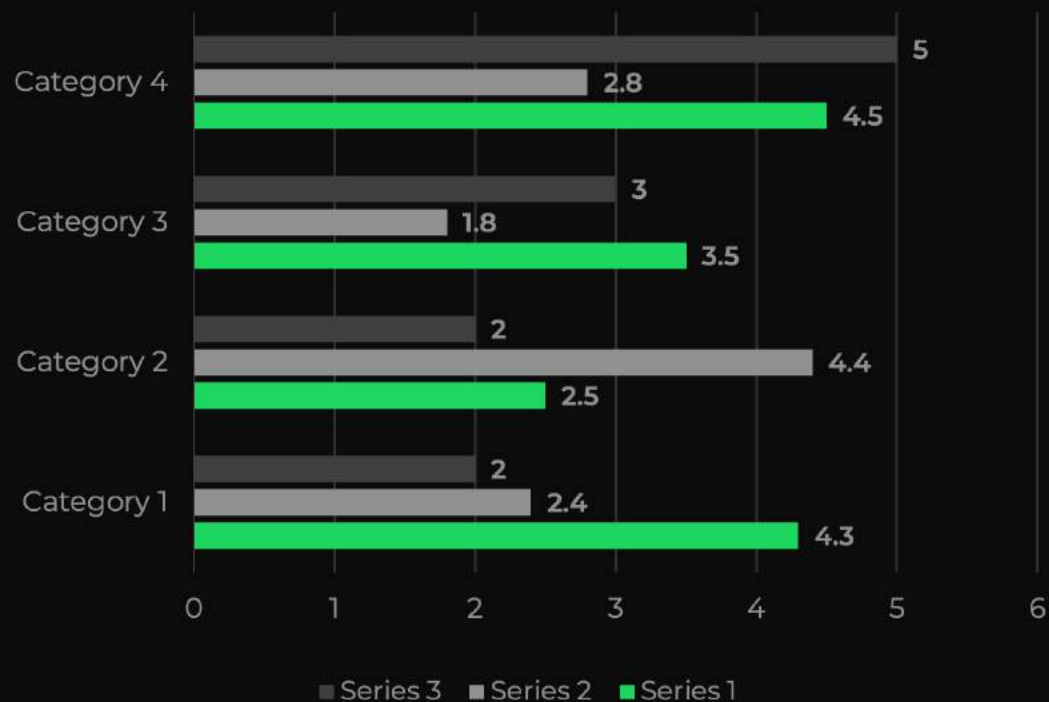
## Stacked Column



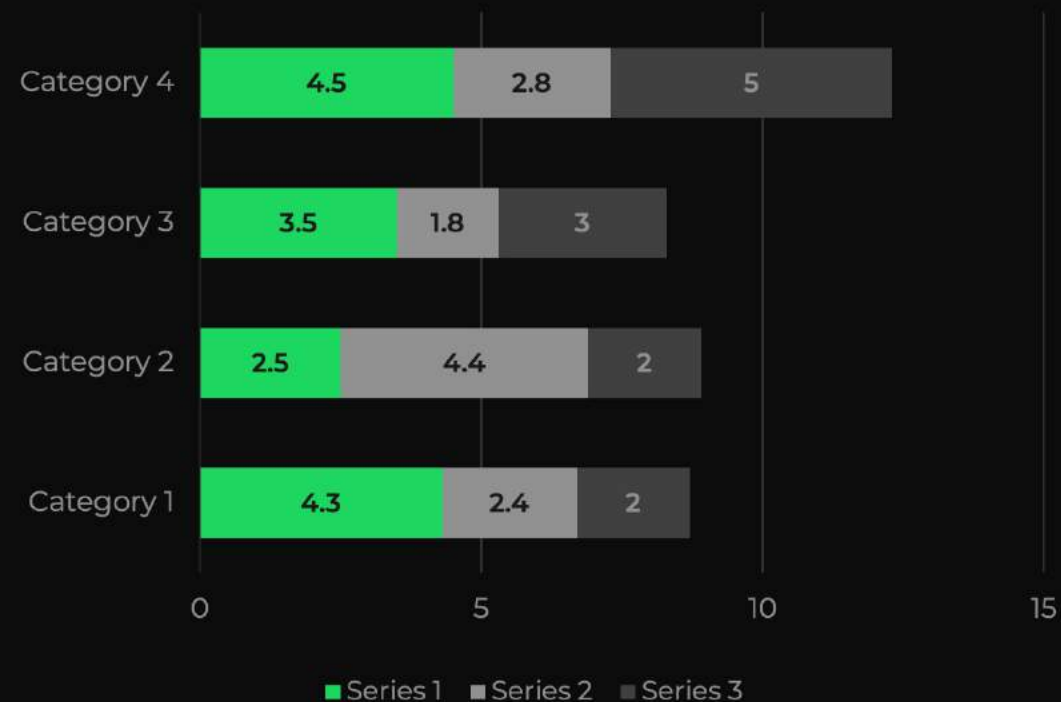


# Bar Charts

## Clustered Bar

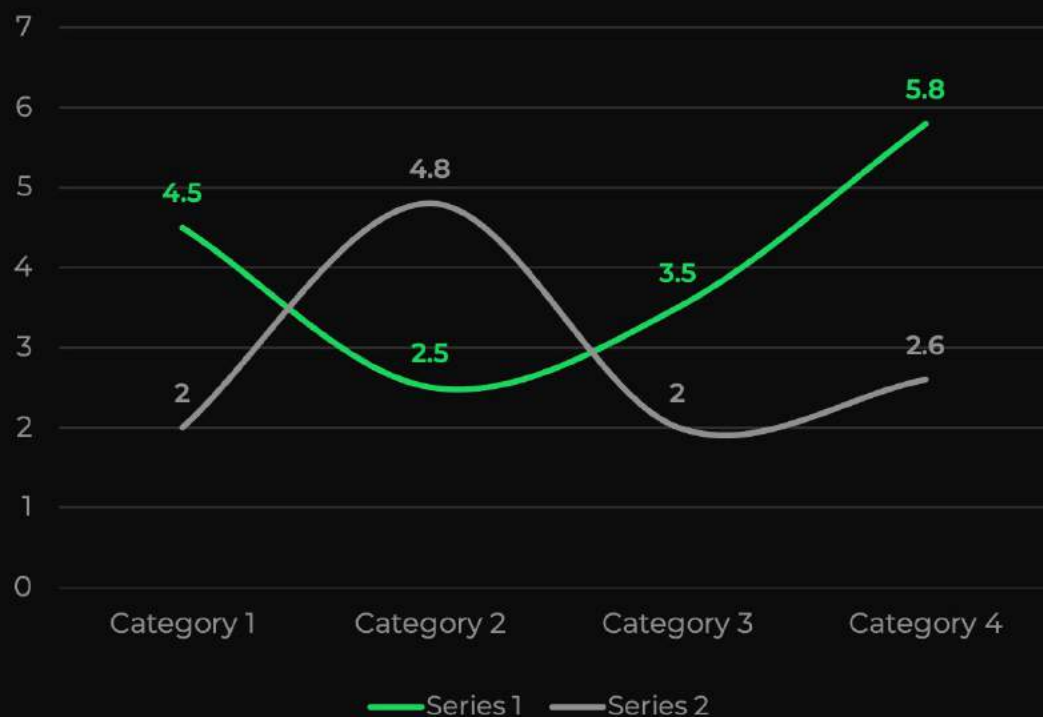


## Stacked Bar

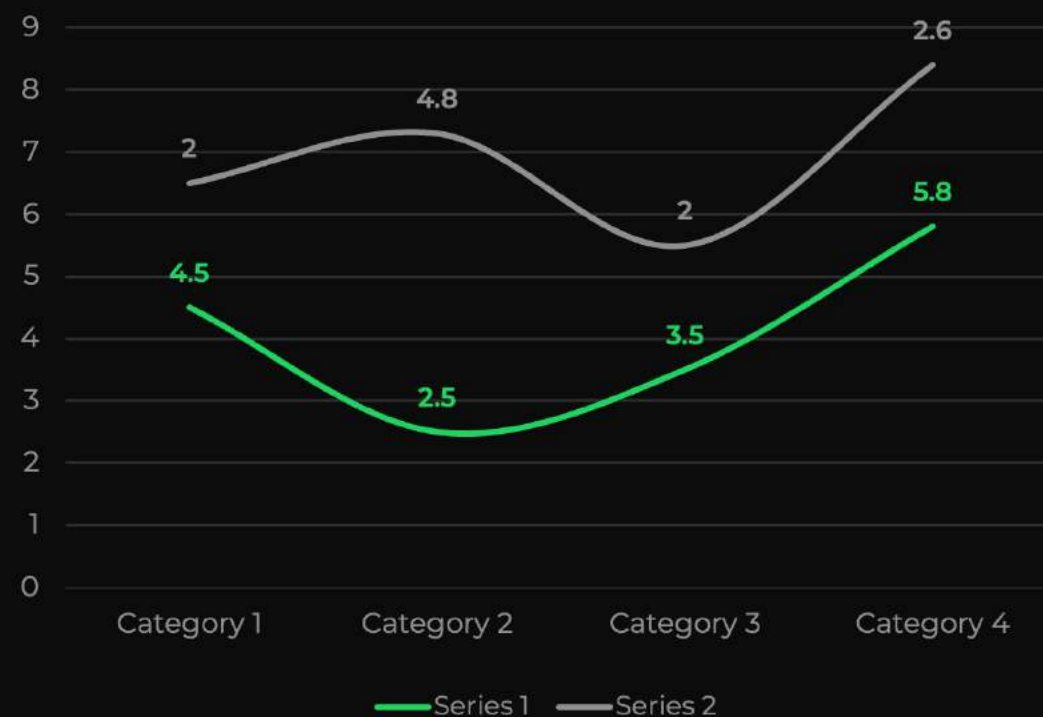


# Line Charts

Line

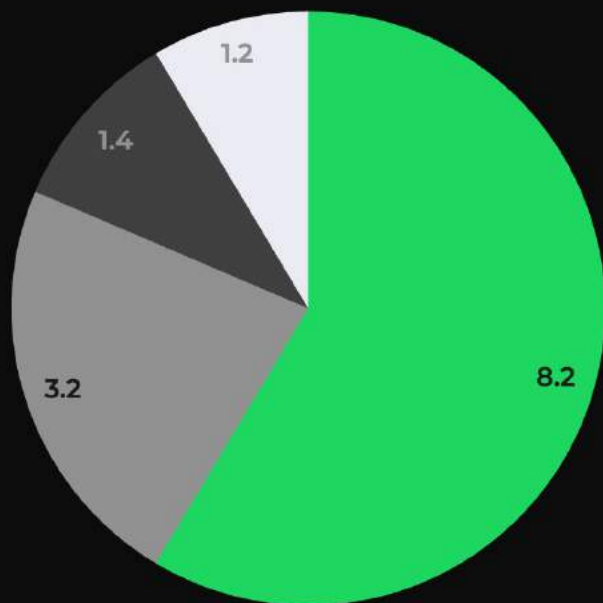


Stacked Line



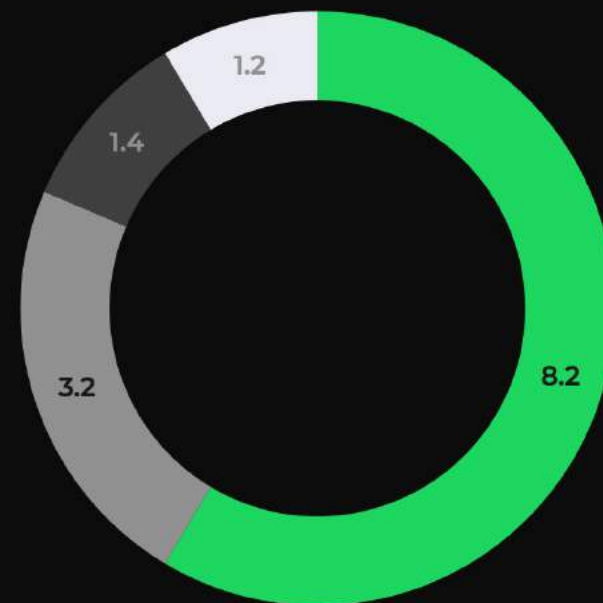
# Pie Charts

Pie Chart



■ 1st Qtr ■ 2nd Qtr ■ 3rd Qtr ■ 4th Qtr

Donut Chart



■ 1st Qtr ■ 2nd Qtr ■ 3rd Qtr ■ 4th Qtr

# Table Style 1

|            | Header 1 | Header 2 | Header 3 | Header 4 | Header 5 |
|------------|----------|----------|----------|----------|----------|
| Category 1 | Item     | Item     | Item     | Item     | Item     |
| Category 2 | Item     | Item     | Item     | Item     | Item     |
| Category 3 | Item     | Item     | Item     | Item     | Item     |
| Category 4 | Item     | Item     | Item     | Item     | Item     |
| Category 5 | Item     | Item     | Item     | Item     | Item     |
| Category 6 | Item     | Item     | Item     | Item     | Item     |

## DEVICE LIBRARY





## Business



## Shopping

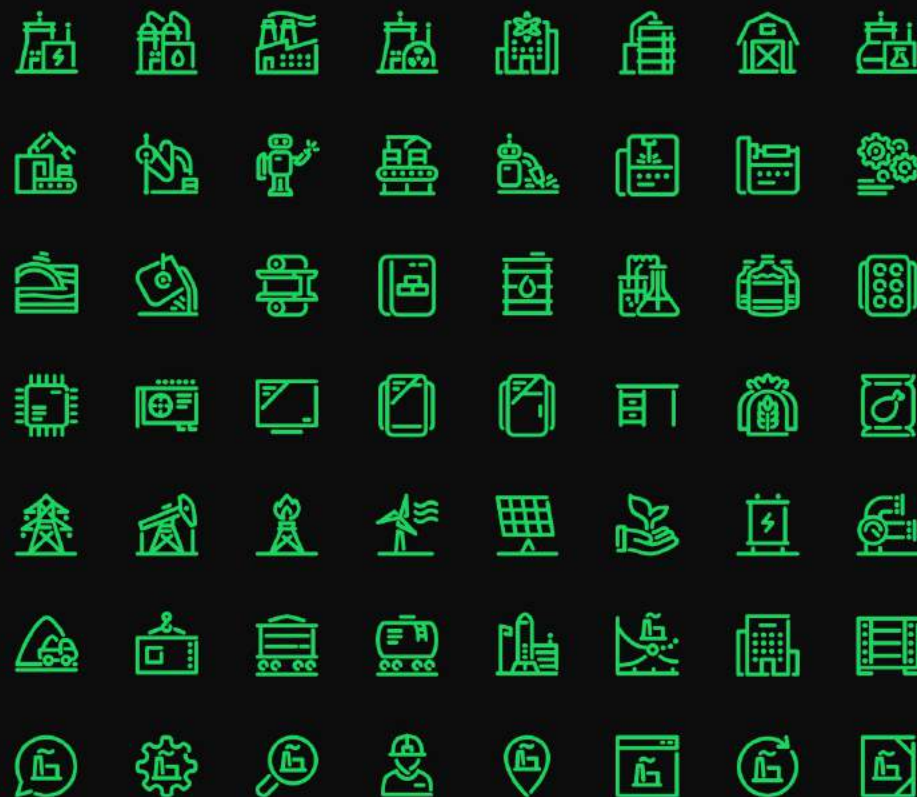


## ICON LIBRARY

### Misc



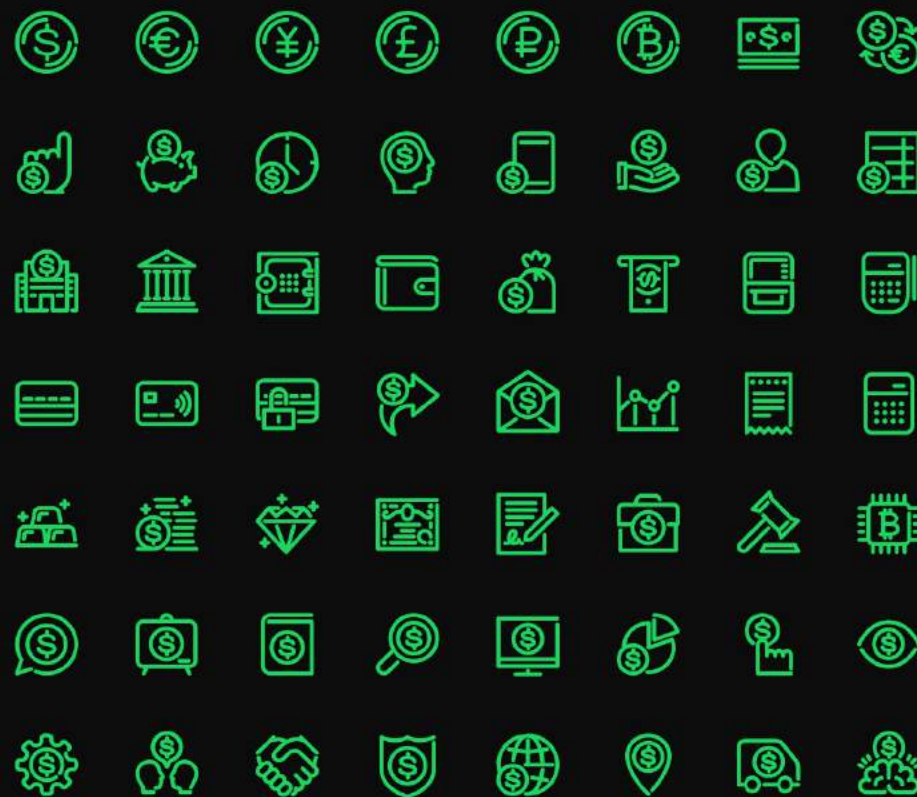
### Industry



## Ecommerce



## Finance





ICON LIBRARY

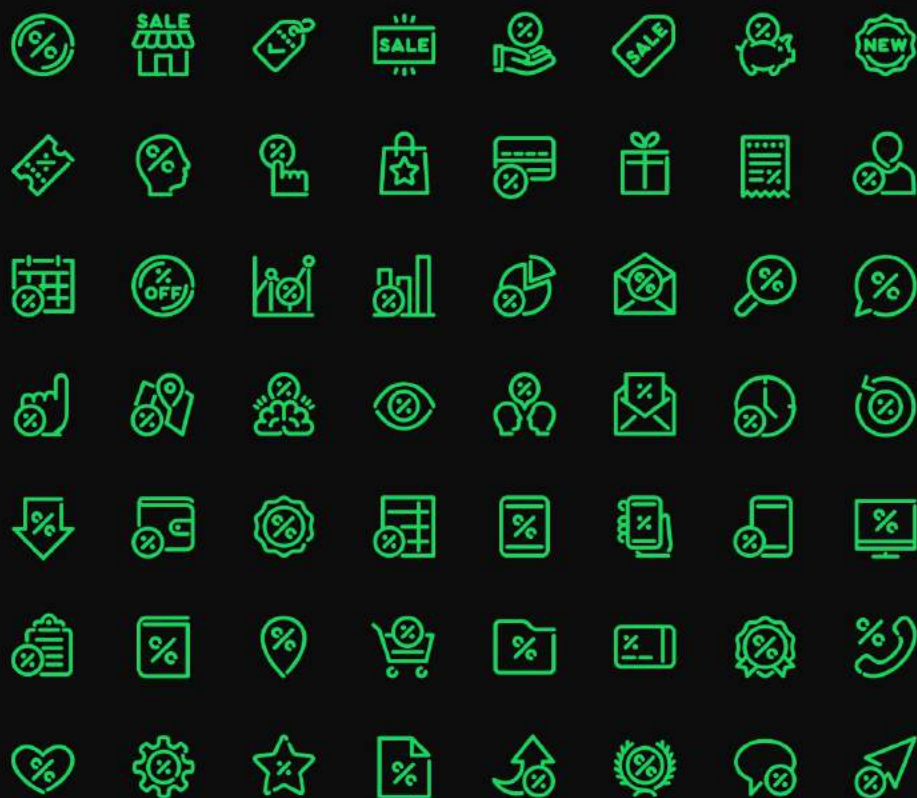
## Office



## Marketing



## Discount



## Document





## Transportation



## SEO

