

Cover

Who are you?

INVESTOR DECK



John Doe

john@unicorn.com

Hey, we're
PitchSavior



PitchSavior

Pitch deck expertise for changemakers





PURPOSE

To build a world where bad pitch decks
and sad founders are just a memory

Problem

What burning pain are you killing?

PROBLEM

Founders waste valuable energy building bad pitch decks that investors hate.

74% of startups never get past the first meeting

Half of those are because of a weak pitch deck



PROBLEM

Building a winning pitch deck is hard



It's time-consuming

Startups waste 150+ hours on average



It's frustrating

34% of founders give up mid-process



It's unforgiving

In the end, DIY decks suck and 87% are rejected by investors

PROBLEM

Founders miss out on opportunities because of bad pitch decks

In the US alone, 15,000+ meetings were canceled after the pitch deck was put on screen. 27% of investors admitted to having cried in the restroom after a painful pitch session once.



Building a winning pitch deck is hard



Limited storytelling skills

Founders struggle to create content and most can't craft a clear narrative



Limited design skills

Decks look unprofessional and confusing, and often don't display data properly

Building a winning pitch deck is hard



Storytelling skills

Founders struggle to craft a clear narrative



Design skills

Decks look jumbled and unprofessional



Time and energy

Startups waste 150+ hours preparing a pitch



Help is expensive

Hiring experts costs around \$800 in the US

Solution

Why are you special?

A smart template that helps startups get funded and founders keep their sanity

Great design and story

Simple and affordable



SOLUTION

A smart template that makes building a winning pitch easy



Time saver

Building with PitchSavior is up to 3x faster



User friendly

65% founders reported fewer headaches



Gets the job done

Pitch Decks follow a solid narrative and look consistent and professional throughout

A smart pitch template that gets startups funded



Follow a solid narrative

It follows a proven structure that delivers a clear, powerful pitch



Build with first-class design

Everything is carefully designed so you get a beautiful presentation

A smart pitch template that gets startups funded



Solid narrative

A proven structure that delivers a powerful pitch



First-class design

You get a clear, beautiful and consistent deck



Easy and efficient

Building with us is up to 3x faster

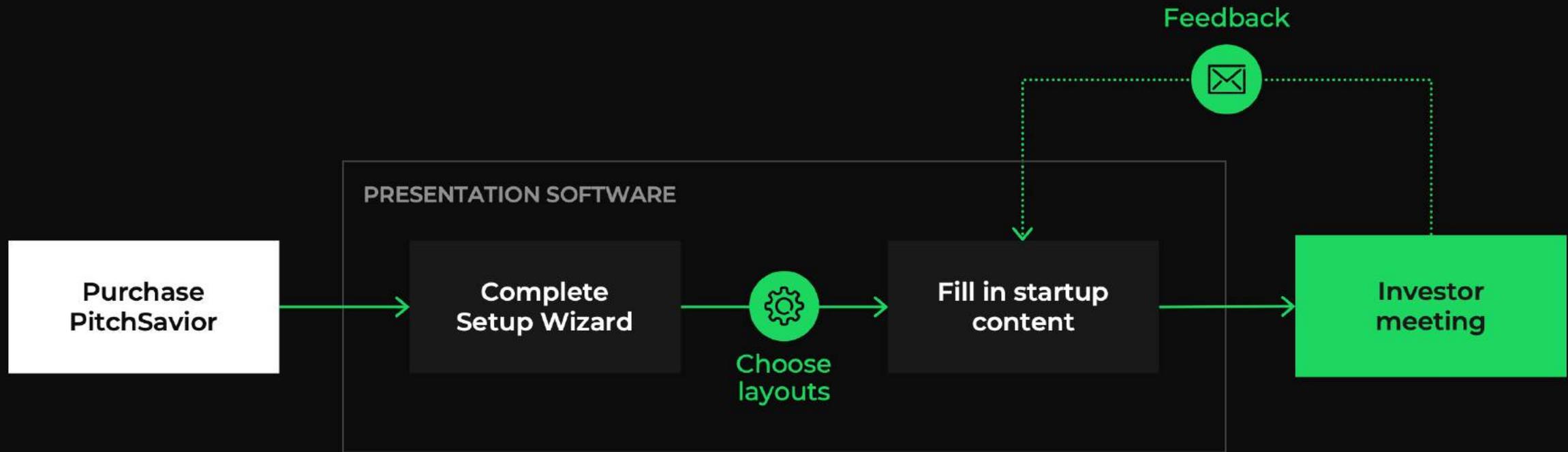


Affordable

95% cheaper than hiring an external designer

SOLUTION

A smart template that help startups get funded and founders keep their sanity



Product

What are you building?

Creating pitch decks on our app is 3x faster



Superb design

Takes the pain out of making beautiful and consistent presentations



Unique tutorial

We teach how to create slides, use each element, and customize the file

Easy customization



It's easy to change the main color and logos to match startup's brand

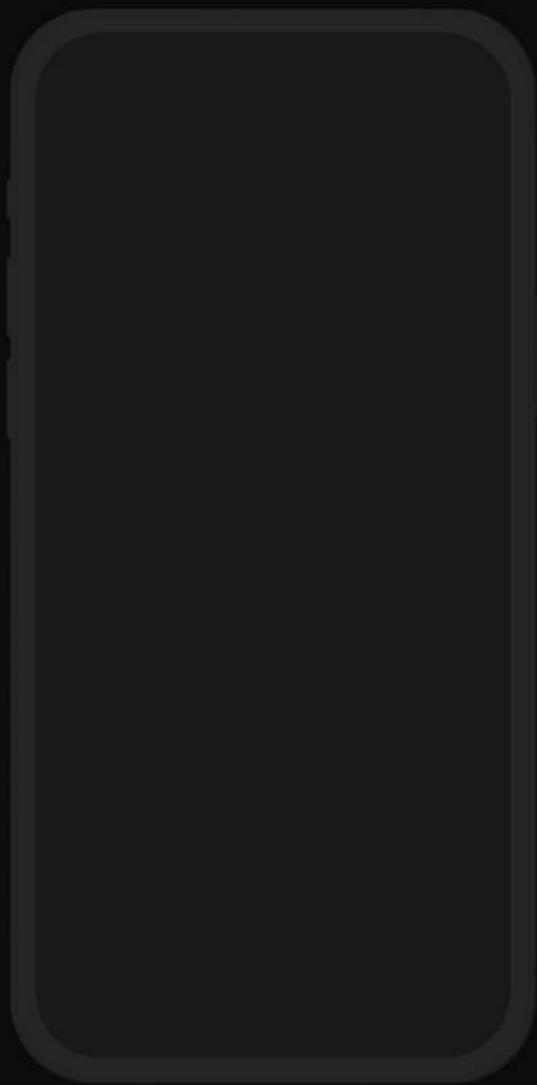
Reliable structure



PitchSavior follows a proven structure that delivers a powerful pitch



**Editable layouts
make it easy to
add content**



Superb design

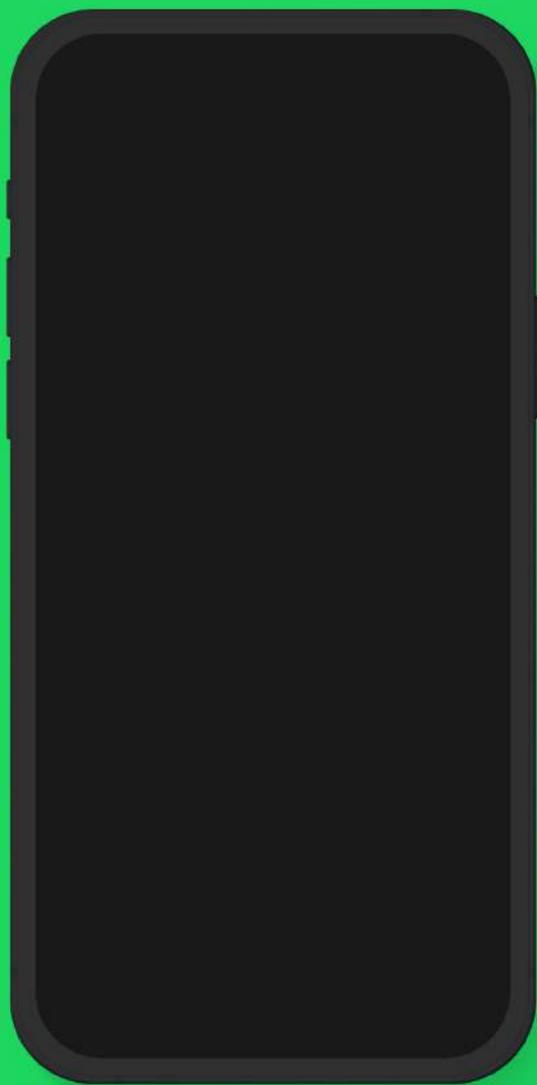
Easy to make beautiful presentation decks



Easy customization

Change the main color and logos to match

Master-based build allow quick slide resetting



Superb design

Easy to make beautiful presentation decks



Easy customization

Change the main color and logos to match

Creating pitch decks on our app is 3x faster



Superb design

Takes the pain out of making beautiful and consistent presentations



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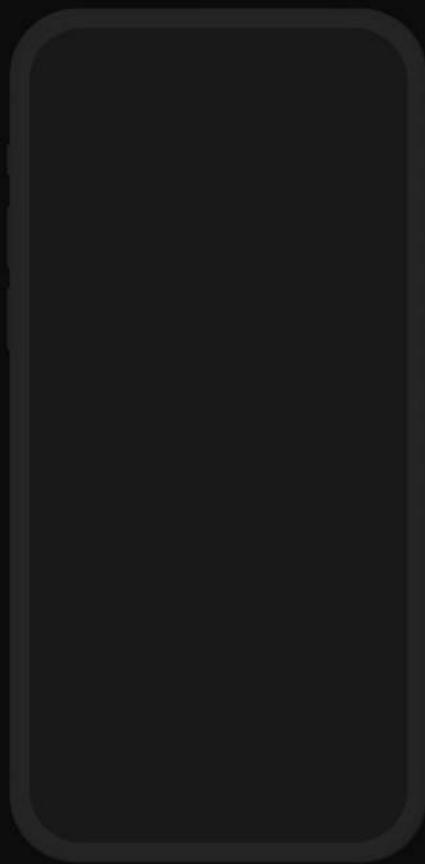
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Reliable structure



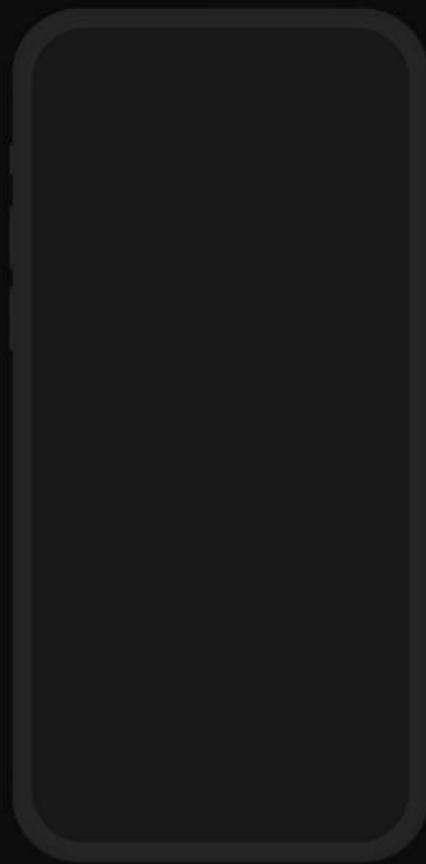
PitchSavior follows a proven structure that delivers a powerful pitch

**We help
founders keep
their sanity**



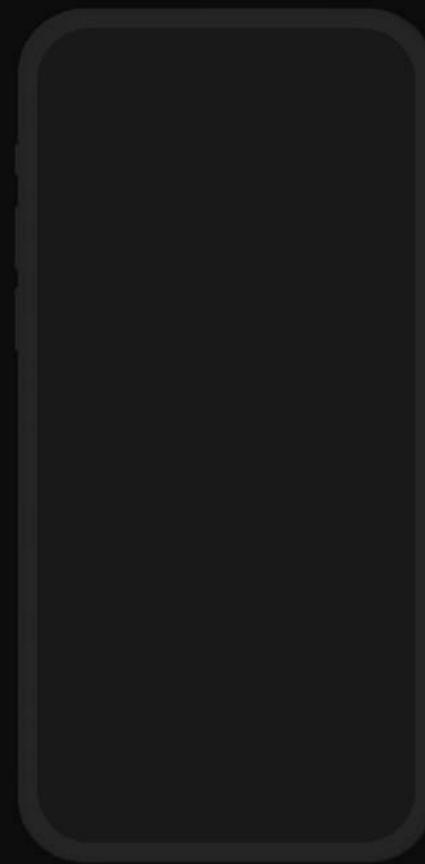
Superb design

Easy to make beautiful presentations



Easy customization

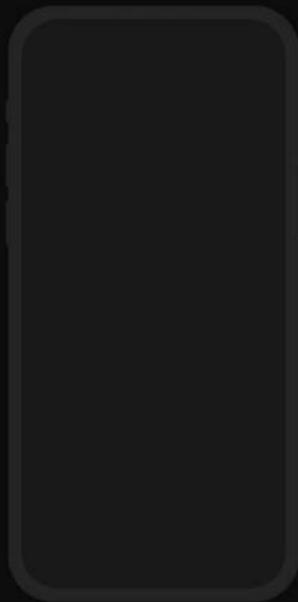
Change the main color and logos to match



Unique tutorial

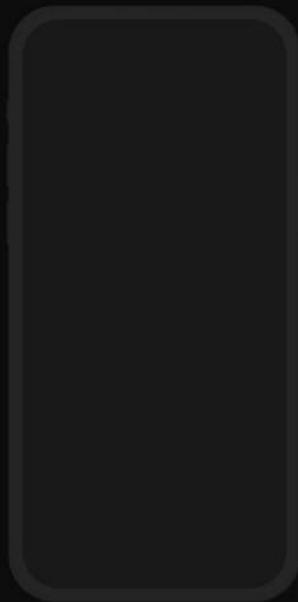
We teach everyone how to use the template

We help founders keep their sanity



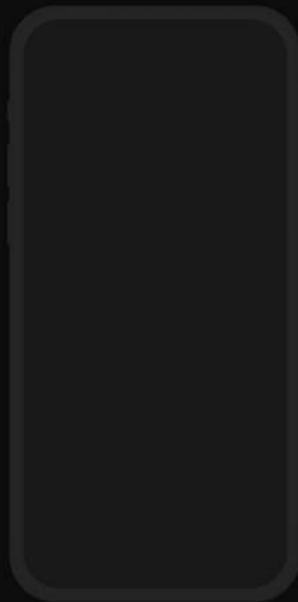
Superb design

Easy to make beautiful presentations



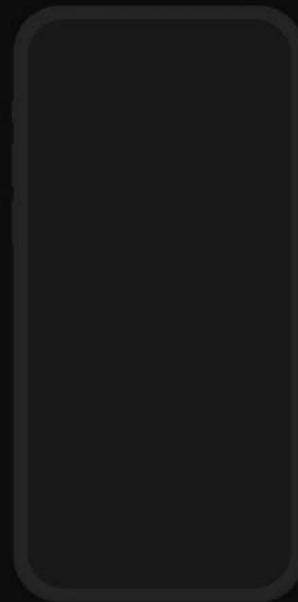
Easy customization

Change the main color and logos to match



Unique tutorial

We teach everyone how to use the template

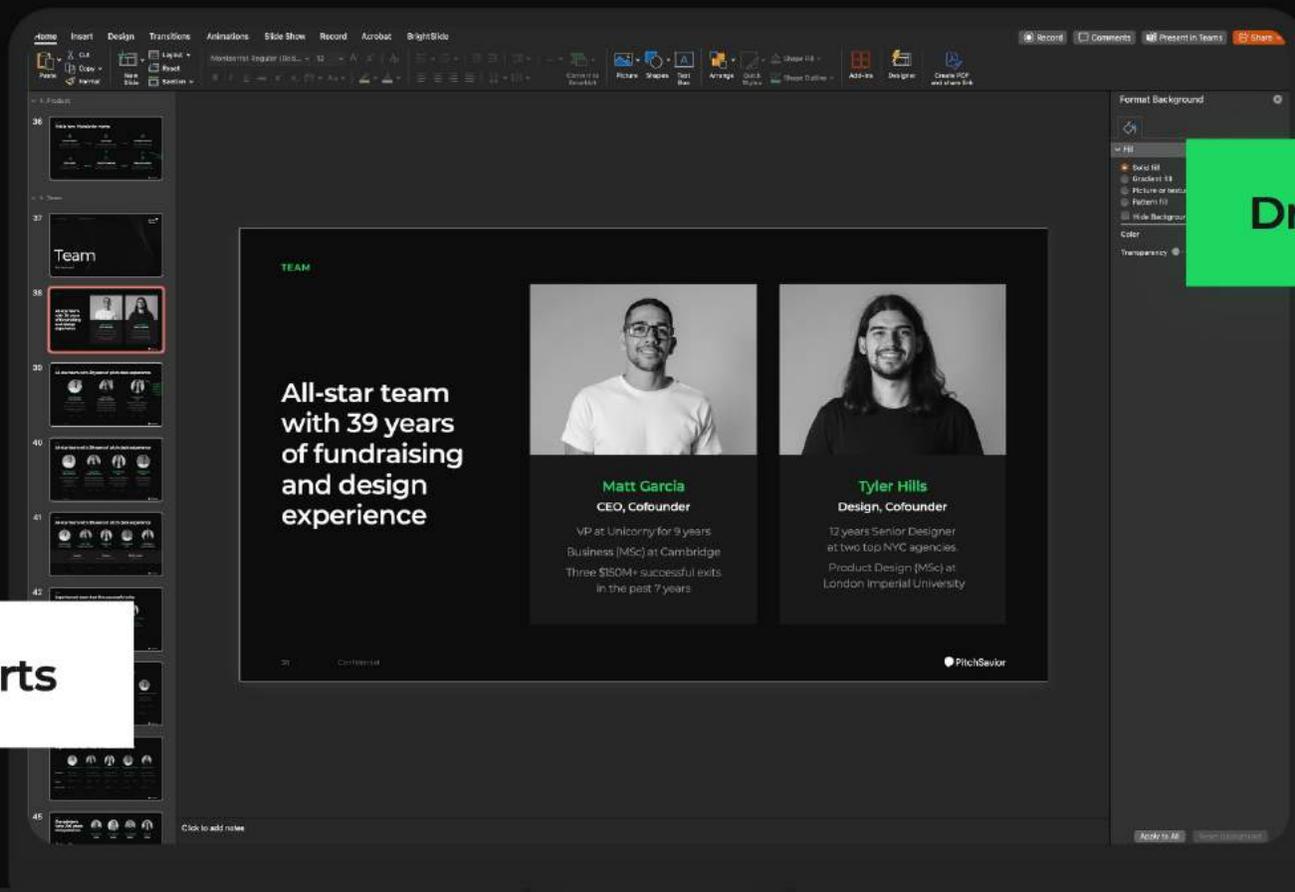


Reliable structure

Proven structure that delivers a powerful pitch

PRODUCT

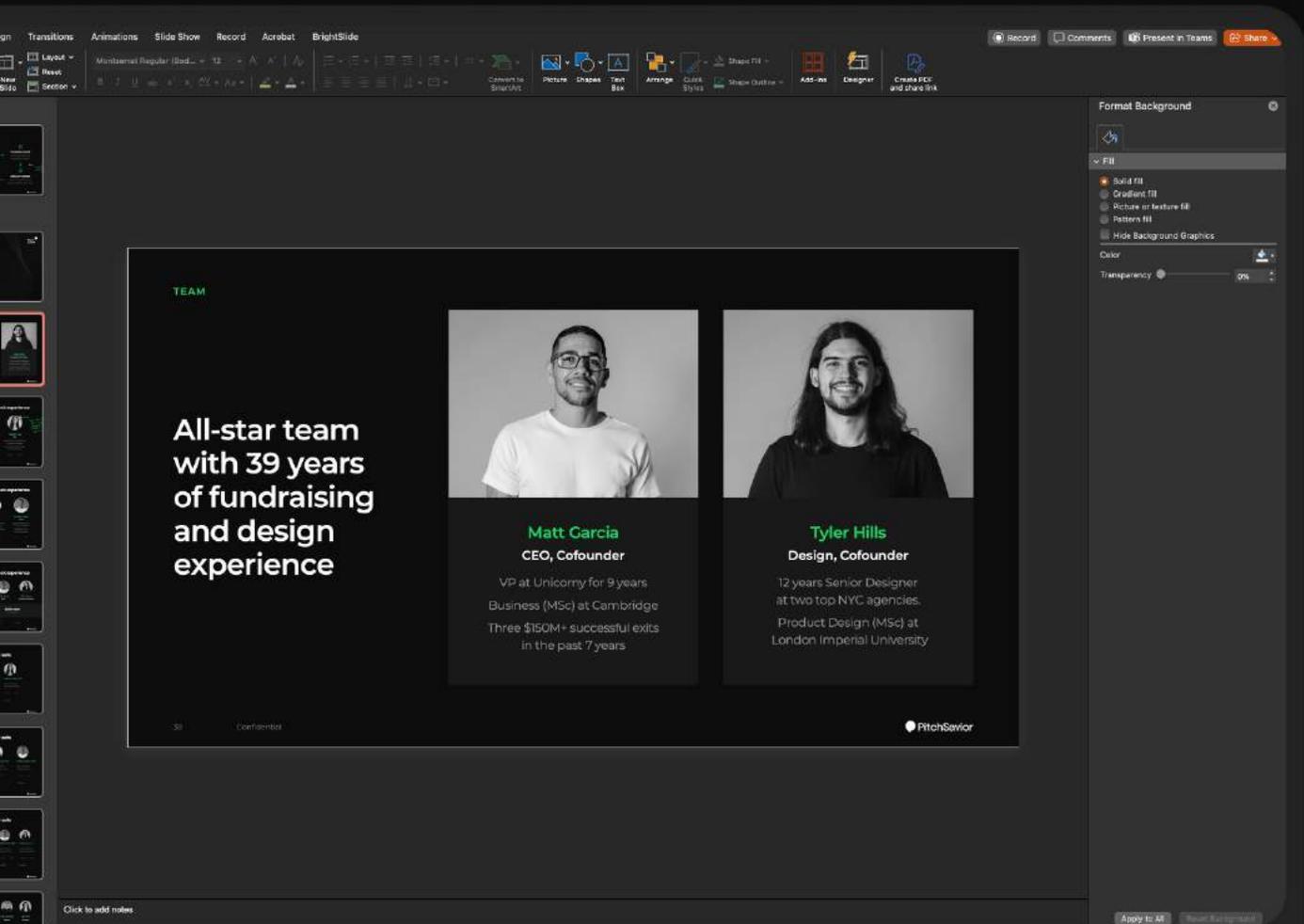
We've created the best pitch template ever



Drag'n'drop ease

Beautiful charts

PRODUCT



We've created the best template ever



Lean package

Founders get only what they need



Superb design

Easy to make beautiful presentations



Easy customization

Change the main color and logos

Team

Why listen to you?

All-star team with 39 years of fundraising and design experience



Matt Garcia

CEO, Co-Founder

VP at Unicorny for 9 years

Business (MSc) at Cambridge

Three \$150M+ successful exits
in the past 7 years



Tyler Hills

Design, Co-Founder

12 years Senior Designer
at two top NYC agencies.

Product Design (MSc) at
London Imperial University

All-star team with 39 years of pitch deck experience



Matt Garcia

CEO, Co-Founder

VP at Unicorny for 15 years
Business (MSc) at Cambridge
Three \$150M+ successful exits
in the past 7 years

Logo

Logo



Tyler Hills

Design, Co-Founder

10 years Senior Designer
at two top NYC agencies.
Product Design (MSc) at
London Imperial University

Logo

Logo



Yasmin Yao

CTO

Head of Product at Bsmart
and Hyzn for 6 years
AI and Data Science (MSc)
at Yale University

Logo

Logo

*Tip: LinkedIn ba
not in the Ma
copy/paste fro
To add link, ri
and then "*

TEAM

Experienced team had five successful exits



Matt Garcia, CEO



Tyler Hills, Design



Yasmin Yao, CTO



Phillip Goetz, CMO

Education

Cambridge
Business, MSc

London Imperial
Product Design, MS

Yale University
Data Science, MSc

Yale University
Marketing, PhD

Career

Logo Logo

Logo Logo

Logo Logo

Logo Logo

Decks made

27 decks

13 decks

4 decks

17 decks

TEAM

Our advisors have 205 years of experience



Max Palmer
Advisor



Erin Wilson
Advisor



Luke Woods
Advisor



Mia Gill
Advisor



Fortune 100

All advisors have worked at Fortune 100 companies



Ian Park
Advisor



Luis Herrera
Advisor



Elle Cantu
Advisor



Jess Knowles
Advisor



Deep commitment

They swore lifetime allegiance to PitchSavior before joining

Market

How big can this be?

MARKET

We address a growing \$800M US market with a \$15M opportunity



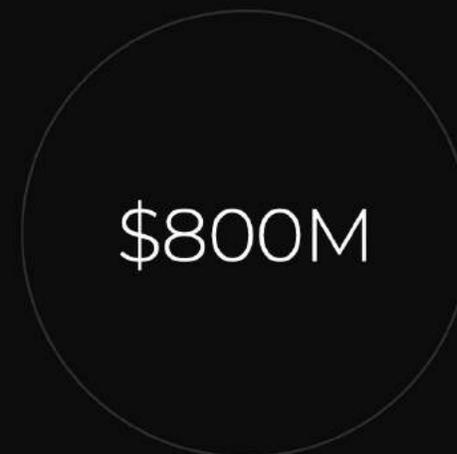
Revenue potential
for PitchSavior

SOM @ 20% of SAM



Pitch Deck
templates

SAM



Presentation
templates

TAM

MARKET

We address a growing \$800M US market with a \$15M opportunity



Revenue potential

SOM @ 20% of SAM



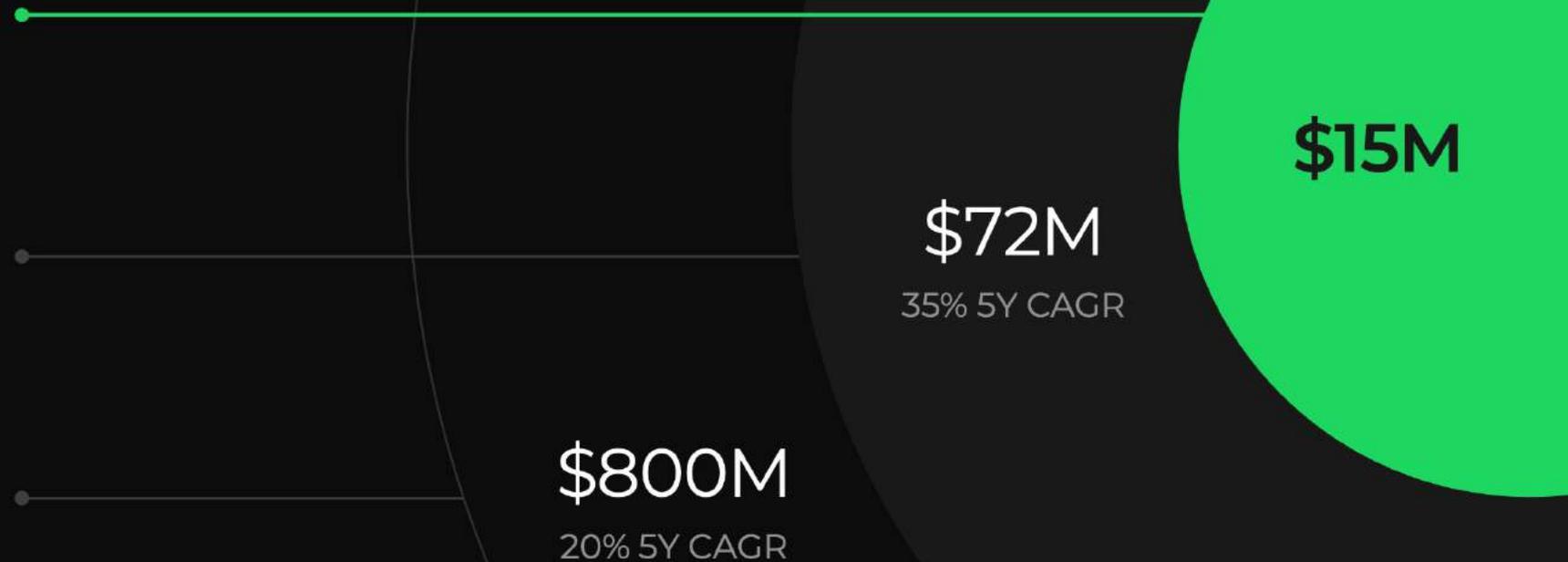
Pitch Deck templates

SAM



Presentation templates

TAM



In 5 years, we will have 20% of market share with a total revenue of \$15M /year

New startups in the US 3M/year

75% need a pitch deck 2.3M

50% buy template 1.2M

\$60 per template \$72M

PitchSavior Revenue
@ 20% market share **\$15M/year**

Why now

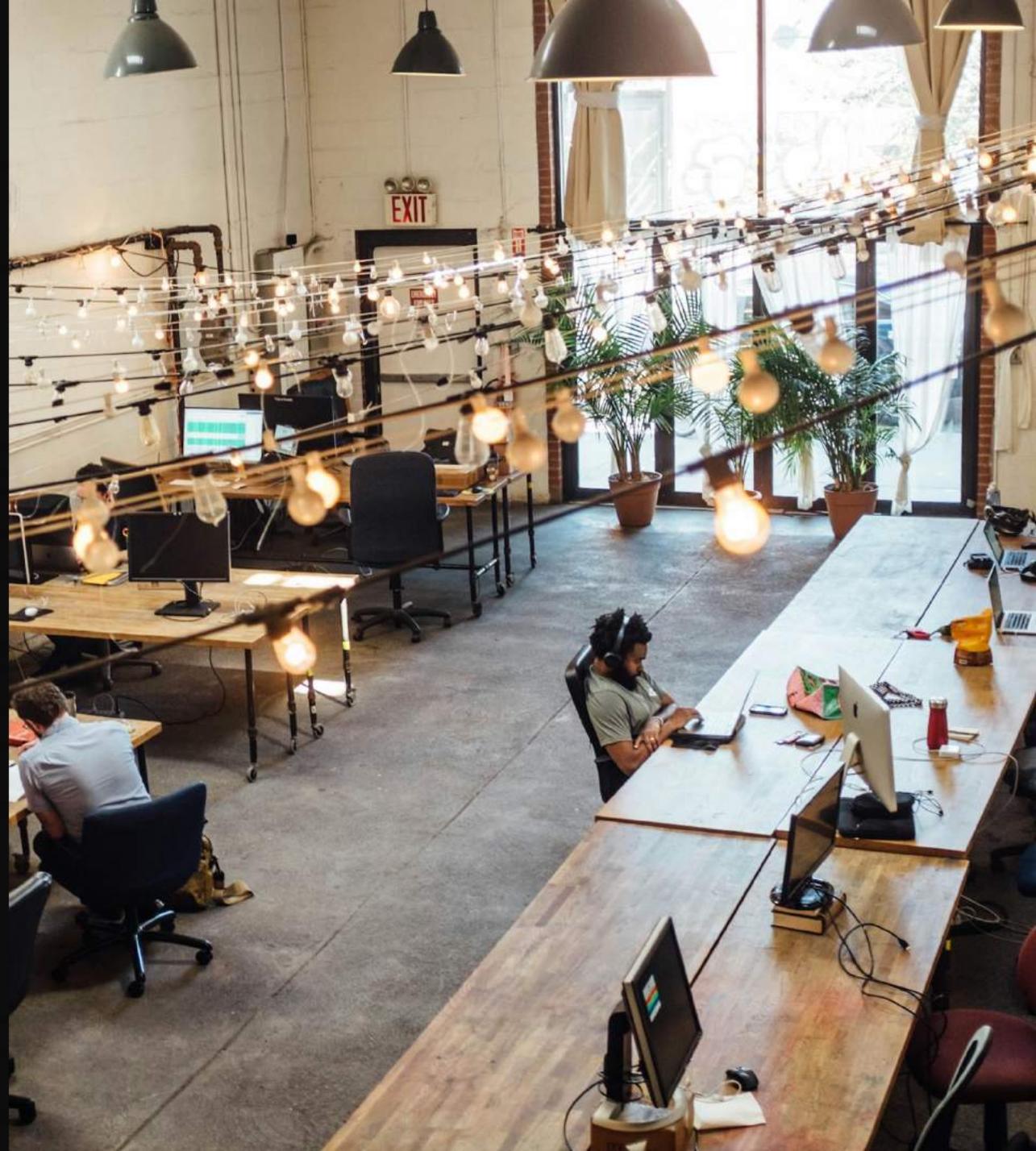
Why act now?

WHY NOW

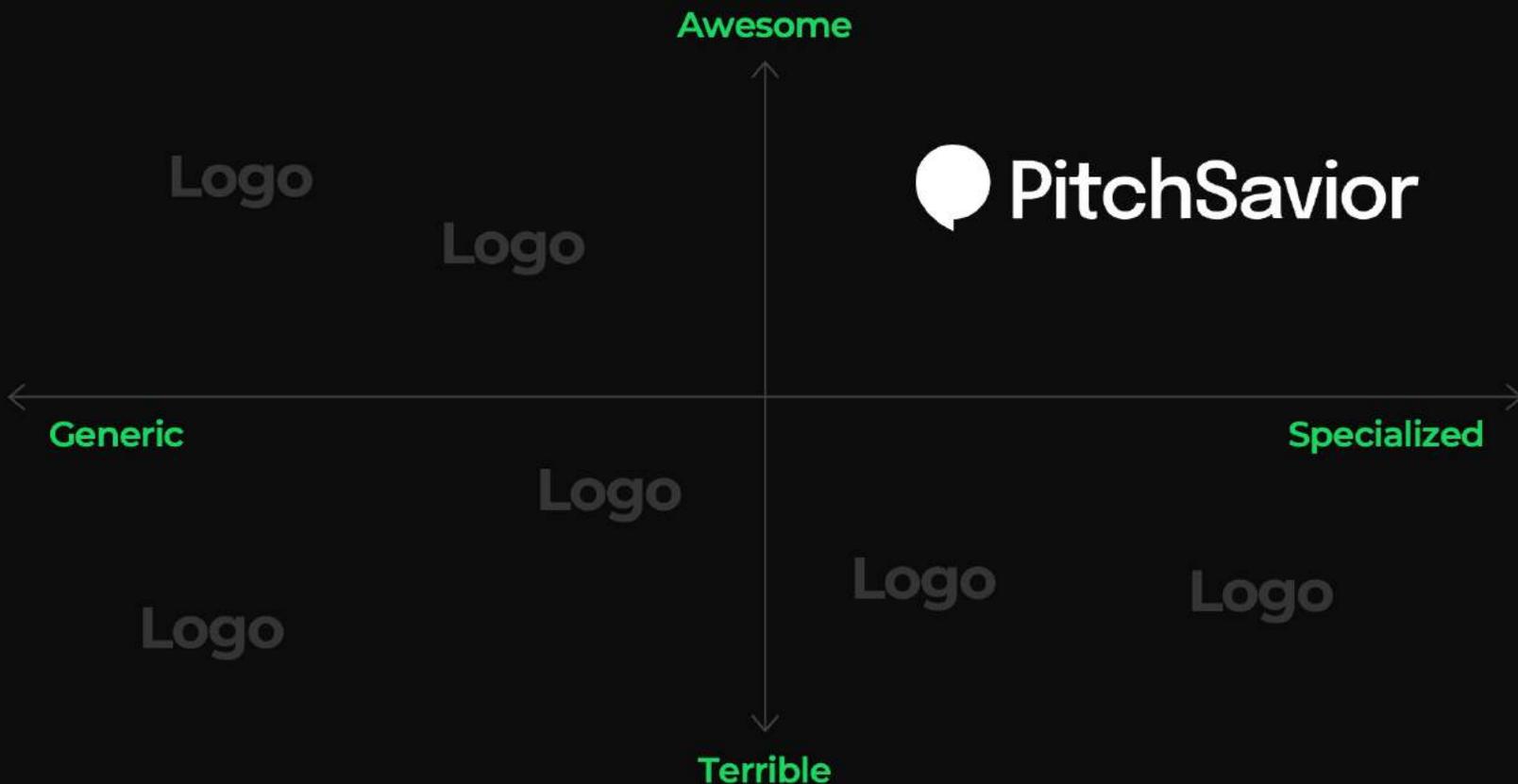
Last year, the number of new startups grew 238%

Birth rate is at an all-time high

- 3M startups are born every year in the US
- Accelerators and incubators are at full capacity
- 1/3 of kids dream of becoming an entrepreneur



PitchSavior is the only all-in-one pitch deck solution



Key differentiators

- Superb design
- Great looks, content and ease-of-use
- Unique business model with new online store
- All-star team
- 4 tech patents too secret to mention

COMPETITION

PitchSavior is the only all-in-one pitch deck solution



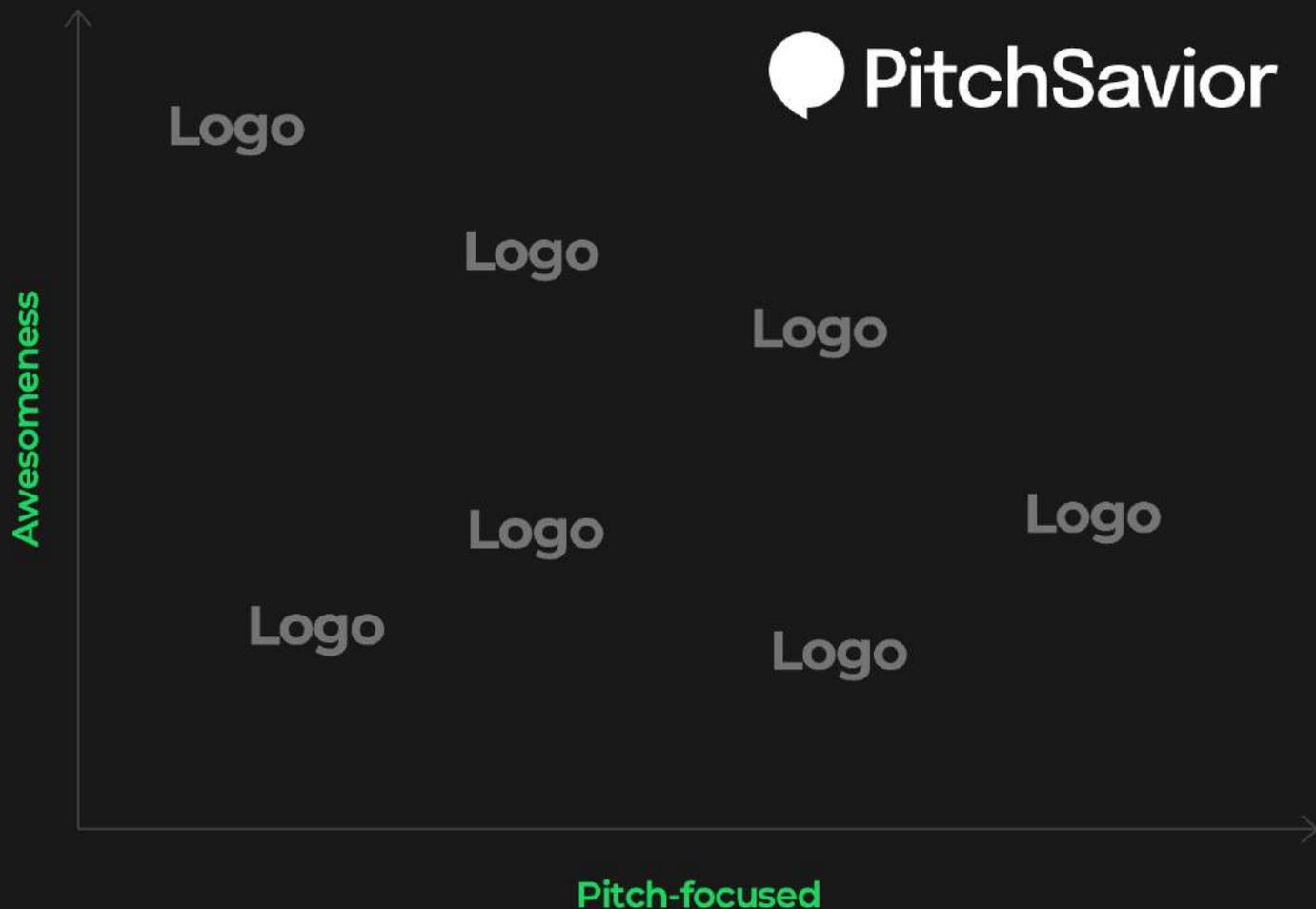
Unfair advantage

No one was able to combine design, narrative and ease of use like us



Dedicated store

We stand out from the rest for having a dedicated store



COMPETITION

PitchSavior's template is the best solution available

	PitchSavior	Design marketplaces	Guru downloads	Smart presentation software	Status quo: PPT defaults
Solid narrative	●	●	●	●	●
Great design	●	●	●	●	●
Easy to use	●	●	●	●	●
Built on masters	●	●	●	●	●
Customization	●	●	●	●	●
Content tips	●	●	●	●	●
Price point	\$49	Free - \$40	From \$49	Free - \$20/mo	Free

Revenue Model

How do you make money?

Simple pricing model of one- time payments

PITCHSAVIOR

\$49

License for 1 project
Signature layouts
Ongoing updates

PITCHSAVIOR PLUS

\$99

License for 3 projects
Signature layouts
Ongoing updates

Simple pricing model of one-time payments

PitchSavior

\$49

License for 1 project
Signature layouts
Ongoing updates

PitchSavior Plus

\$99

License for 3 projects
Signature layouts
Ongoing updates

PitchSavior Pro

\$299

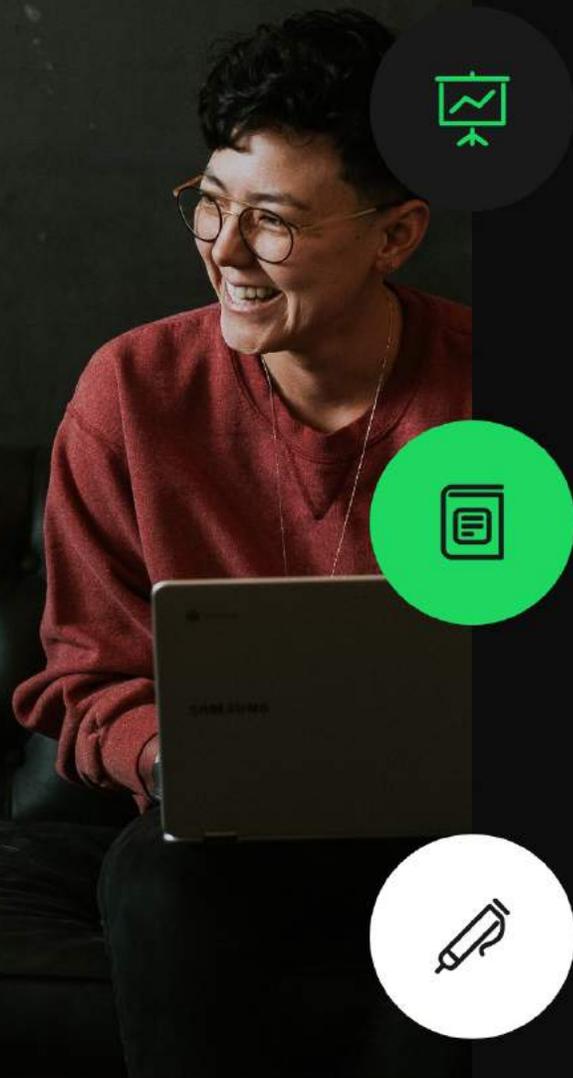
Unlimited projects
Signature layouts
Ongoing updates
1:1 support

Custom Design

\$10K

Custom Pitch Deck
Up to 15 slides
Fully branded
Content review
Unlimited revisions

Key revenue channels for the first 3 years



Pitch Deck templates

Flagship PitchSavior product sold for \$49 and \$99 with 1 or 3 licenses, respectively



Business plan templates

Cross-sell opportunity to sell business plan templates along with the pitch decks



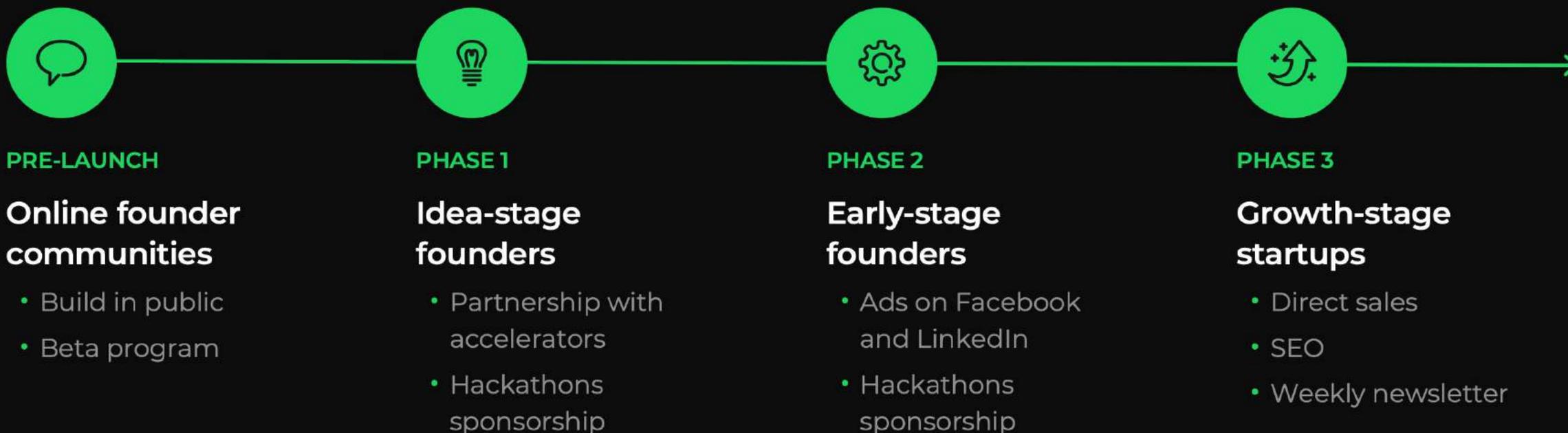
Custom design work

Founders can hire PitchSavior for a custom pitch deck design starting at \$10,000

Go-to-market

How do you acquire customers?

We're building our beta in public, targeting idea-stage founders before we expand to higher funding rounds



Traction

What have you achieved so far?

**LTV/CAC ratio
is over 29.7x
indicating
healthy growth
potential**

32k Sales	\$1.5M Revenue	\$87k Burn	\$3.9B Raised
28% MoM	\$12 CAC	\$357 LTV	12 ppl On team

TRACTION

We've grown 783% since launch and reached \$1.5M

32K

Pitch Deck sales

This year we sold 87% more than our launch projections

2.8K

Custom designs

Custom work demand is rising steadily at 15%/month

4.9

Customer rating

Customers absolutely love using PitchSavior

TRACTION

We're already making the magic happen

CLIENTS

Logo Logo Logo

Logo Logo Logo

Logo Logo Logo

MILESTONES

\$300K lease signed

Partnership with Google

\$1.5M total revenue

The press says we're the next big thing for pitch decks

FASTCOMPANY

"How PitchSavior is redefining the way startups build their investment decks"

[Read article](#)

Entrepreneur

"87% of founders are using this tool to raise capital in 2049. Here you'll learn why."

[Read article](#)

P Product Hunt

"Hugh Bowman, a 34 year-old founder thanks PitchSavior for saving his life. Twice."

[Read article](#)

Happy customers raised over \$3B with PitchSavior



I can't believe I've never used PitchSavior before! It saved me so much time and money building my pitch deck, and the end result is just amazing. My headaches are also mysteriously gone...



Peter Douglas

Founder, Xoopr



We've been building our pitches with PitchSavior for a year now, and investors love it. We got 4x more meetings after sending these out, and last week we raised \$4M for our Series A round!



Maria Lopez

CEO, MyPockt

PROJECTIONS

We've grown 783% since launch and reached \$1.5M



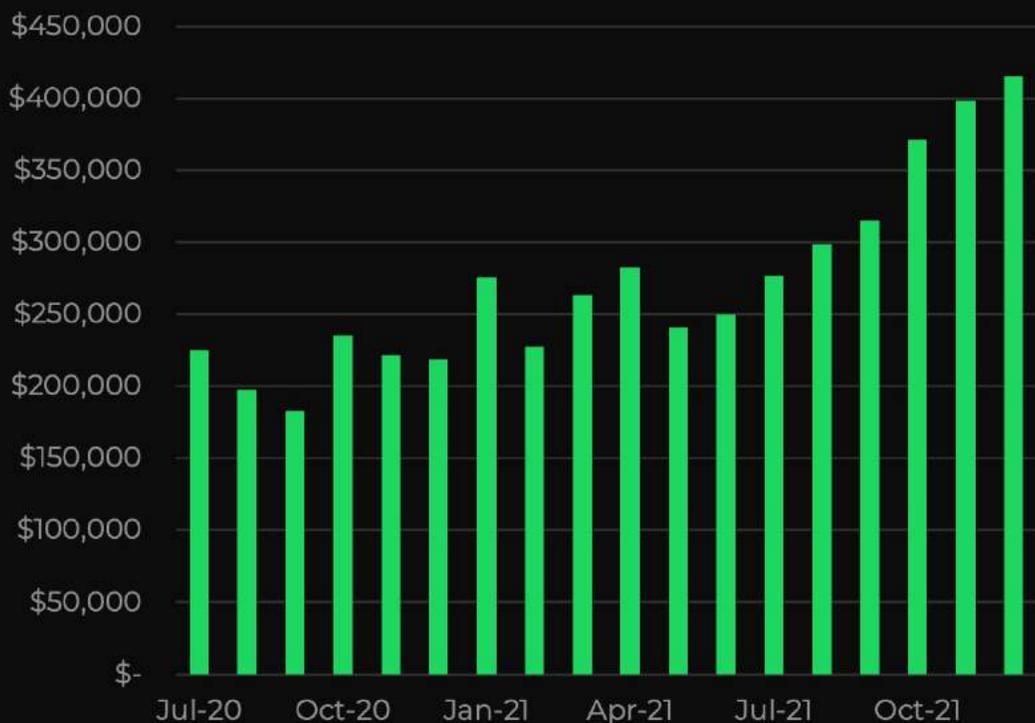
\$1.5M
Revenue

28%
MoM growth

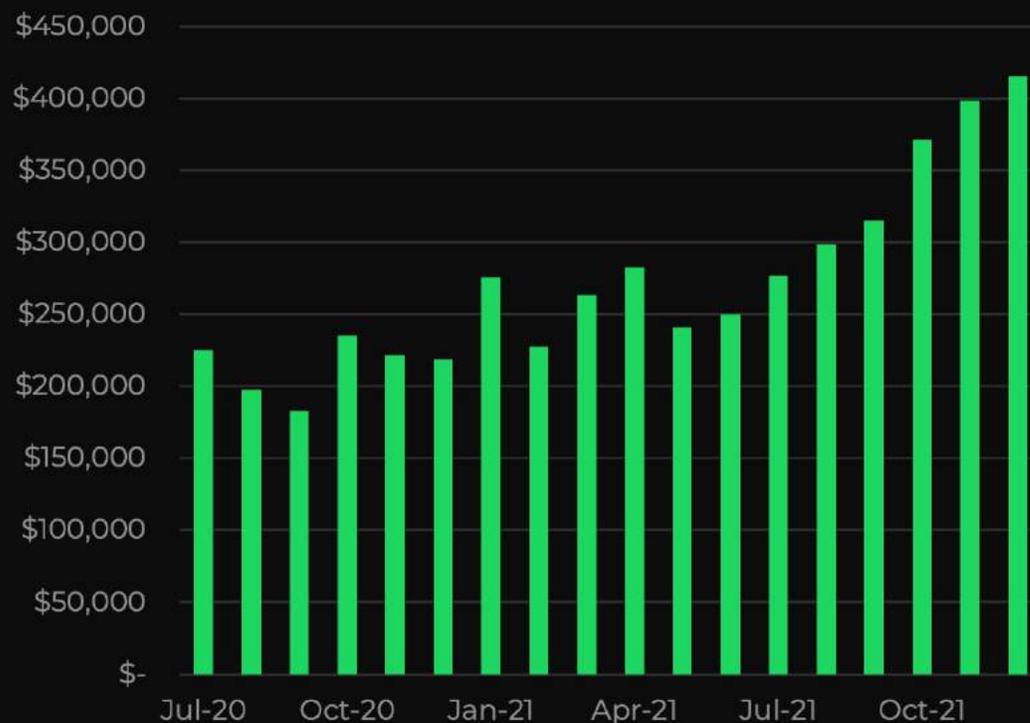
PROJECTIONS

We've grown 783% since launch and reached \$1.5M

Pitch Deck sales



Custom design work



Roadmap

Where are you going?

Our roadmap to 120k sales and \$8M revenue

Tip: lines are not in the Master. Copy/paste from here.

Q1 2049

Launch beta

- Further validate product-market fit
- Hire senior designer
- Acquire partnerships with HappyFounder and GoLabs

Q2 2049

Secure funding

- Hire 3 designers and expand support team
- Move in to new office in New York City
- Build new sales funnel

Q3 2049

PitchSavior 2.0

- New website
- Three more styles
- Two new sections
- Business plans and secondary revenue channels
- Setup cross-sell offers

Q4 2049

Reach 90K sales

- Increase monthly traffic to 750K unique visitors
- Expand icon library
- Expand design and marketing team

Our roadmap to 120k sales and \$8M revenue

Q1 2049

Launch beta

- Further validate product-market fit
- Hire senior designer
- Be partners with HappyFounder and GoLabs

Q2 2049

Secure funding

- Hire 3 designers and expand support team
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Q4 2049

Reach 90K sales

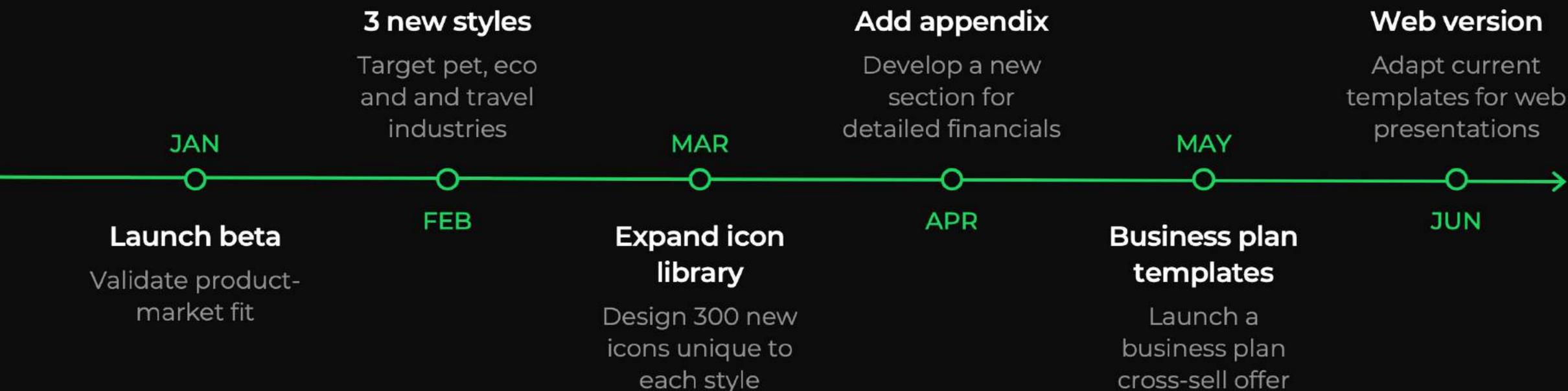
- Increase monthly traffic to 750K unique visitors
- Expand icon library
- Expand design and marketing team

Q1 2050

PitchSavior 3.0

- \$8M total revenue
- 120K downloads
- Grow 3x custom design work
- Launch affiliate marketing program

What's next for PitchSavior's product lineup



What's next for PitchSavior's product lineup

Launch beta

Validate PMF

JAN

3 new styles

Target pet, eco
and travel industries

FEB

Expand icon library

Design 300 new icons
unique to each style

MAR

Add appendix

Develop a new section
for detailed financials

APR

The Ask

What do you need?

THE ASK

We're looking for an investor to lead our series A round



Team – \$7M

Team wages + key hires



Product – \$3M

Launch beta and improve



Marketing – \$5M

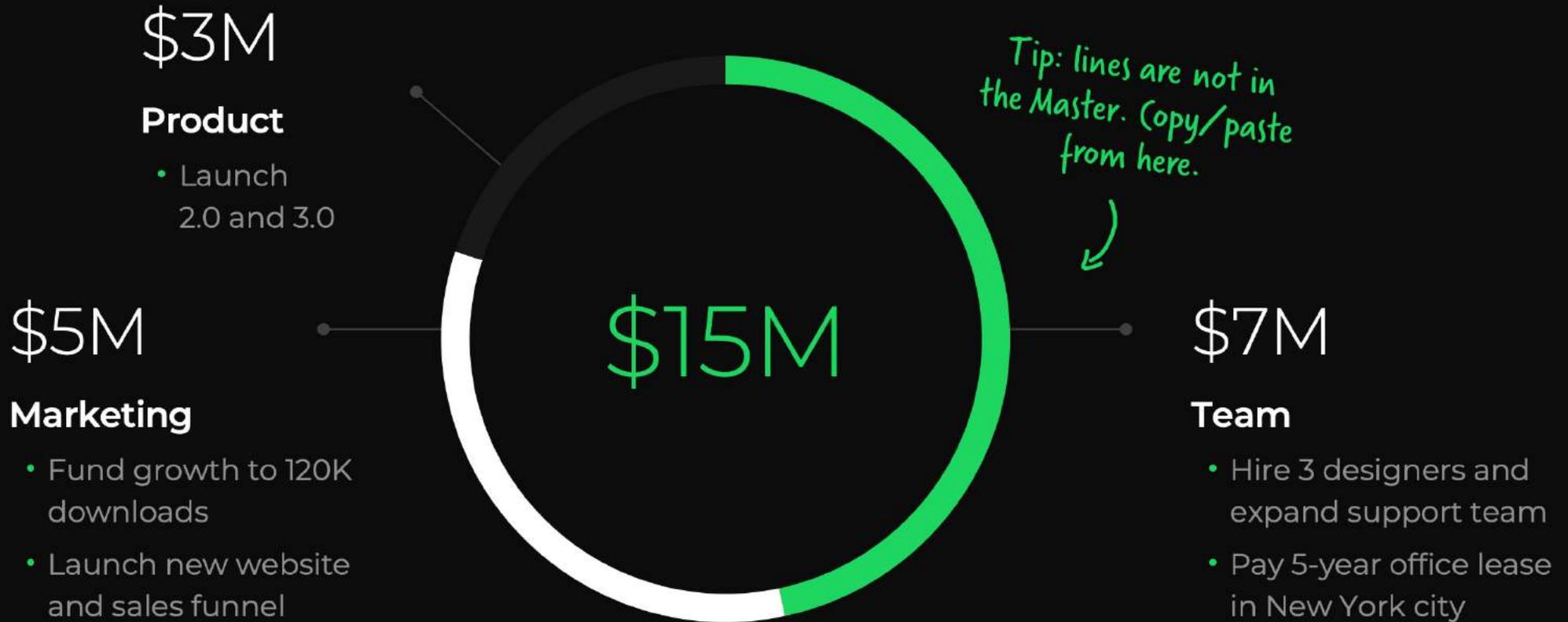
Customer acquisition

WE'RE RAISING

\$15M

BY JUNE 2049

We're asking \$15M to take PitchSavior to the next level



We're looking for an investor to lead our series A round

Team

- Hire 3 designers and expand support team
- Pay 5-year office lease in NYC

Product

- Launch PitchSavior 2.0 and 3.0 updates
- Develop business plans and cross-sell offers

Marketing

- Fund forecasted 35% MoM growth



THE ASK

We're looking for an investor to lead our series A round

SECURITY TYPE

Preferred shares

EQUITY OFFERED

33%

PREVIOUSLY RAISED

\$5M Seed

VALUATION

\$45M

RUNWAY

2.5 years

BURN

\$500K/Mo



We're looking for an investor to lead our series A round

We're raising \$15M

Team – \$7M

- Hire 3 designers and expand support team
- Pay 5-year office lease in New York City
- Team wages

Product – \$3M

- Launch PitchSavior 2.0 and 3.0 updates
- Develop business plans and secondary revenue channels

Marketing – \$5M

- Fund forecasted 35% MoM growth to 120K downloads
- Customer acquisition and new sales funnel
- Launch new website

Vision

Where will you be in 10 years?

In five years, we will have saved half of the world's pitches raising over \$300B.

VISION

In five years, we will have saved half of the world's pitches raising over \$300B.



Here's a quick recap of why we're amazing



The ultimate pitch template

- Up to 3x faster
- User-friendly
- Great design
- Gets the job done



Huge market opportunity

- In 5 years, we will have 20% of market share with a total revenue of \$15M /year



Successful product launch

- We've grown 783% since launch and reached \$1.5M
- Happy customers raised over \$3B



Raising \$15M by June 2049

- Fund and launch PitchSavior 2.0 and 3.0 to reach 120k downloads

Join the pitch revolution

John Doe

john@unicorn.com

Join the pitch revolution

John Doe

john@unicorn.com

Join the
revolution

John Doe

john@unicorn.com

@johndoe

123 456 7890

Extra layouts

Helpful slides that might come in handy

SECTION

Title + Subtitle

Short but impactful
statement goes here



TEMPLATE STANDARDS

Typography Standards

To ensure consistency across slides and decks, make sure to follow the typography standards described here.

Slide Titles | Montserrat Semibold, 32pt, White

Level 1 Text | Montserrat Semibold, 17pt, White

Level 2 text | Montserrat, 14pt, Gray

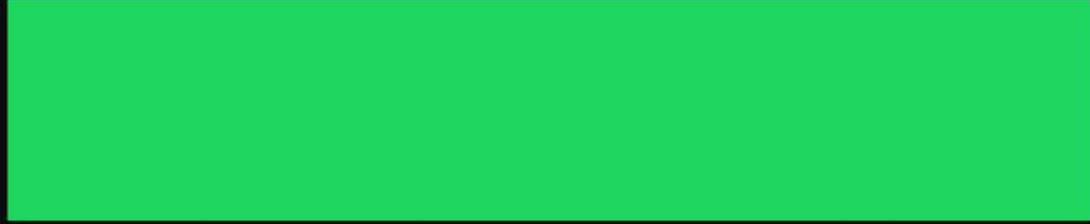
- Level 3 text | Montserrat, 14pt, Gray
 - Level 4 text | Montserrat, 12pt, Gray

TEMPLATE STANDARDS

Default Elements

This is how new basic elements such as shapes, text boxes and lines will look like when inserted.

Default Shape



Default Text Box

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Donec vehicula dui mi, vel ultricies enim tempus eu tristique interdum

Default Line

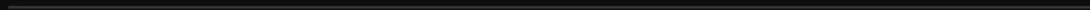
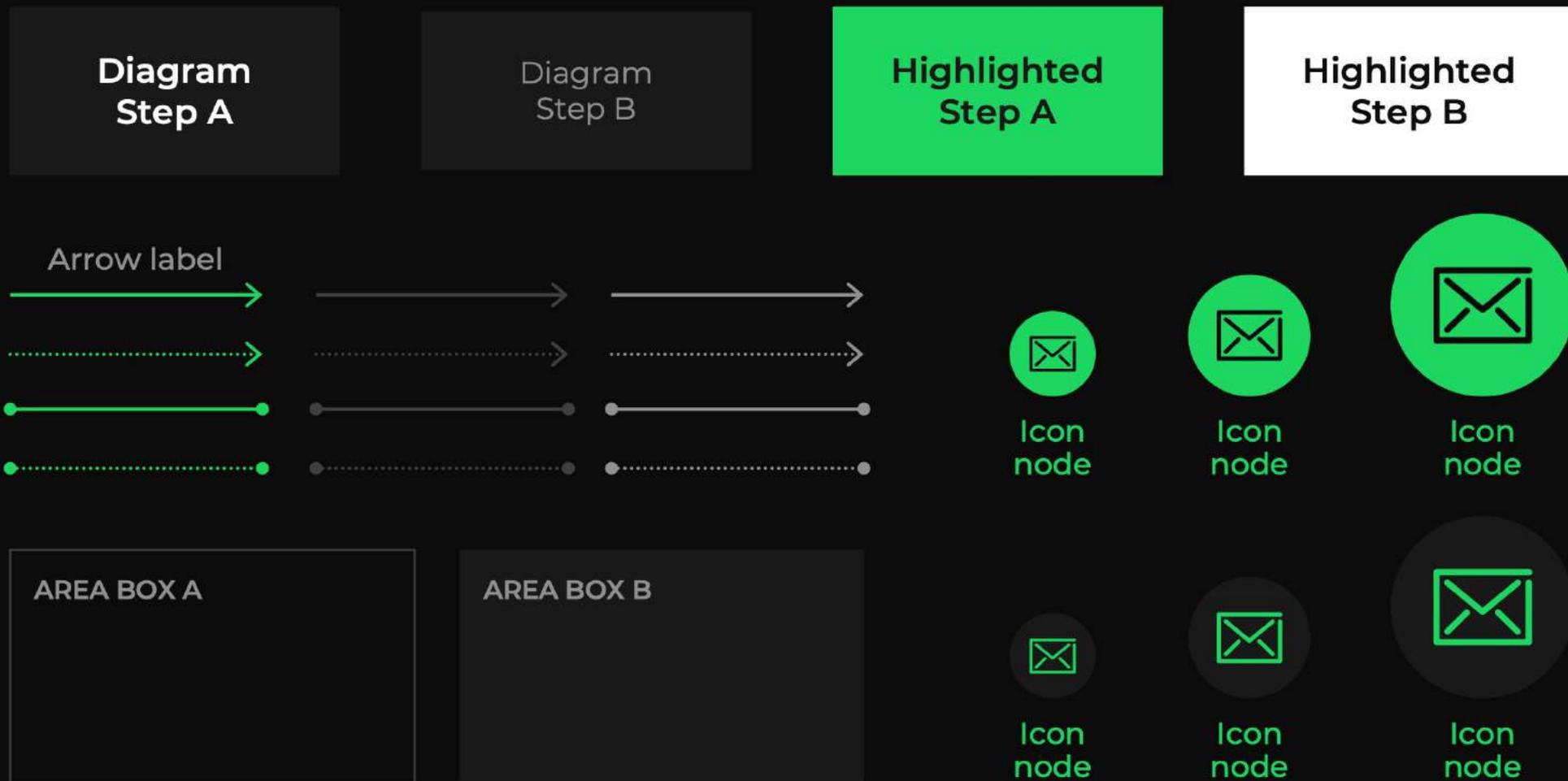
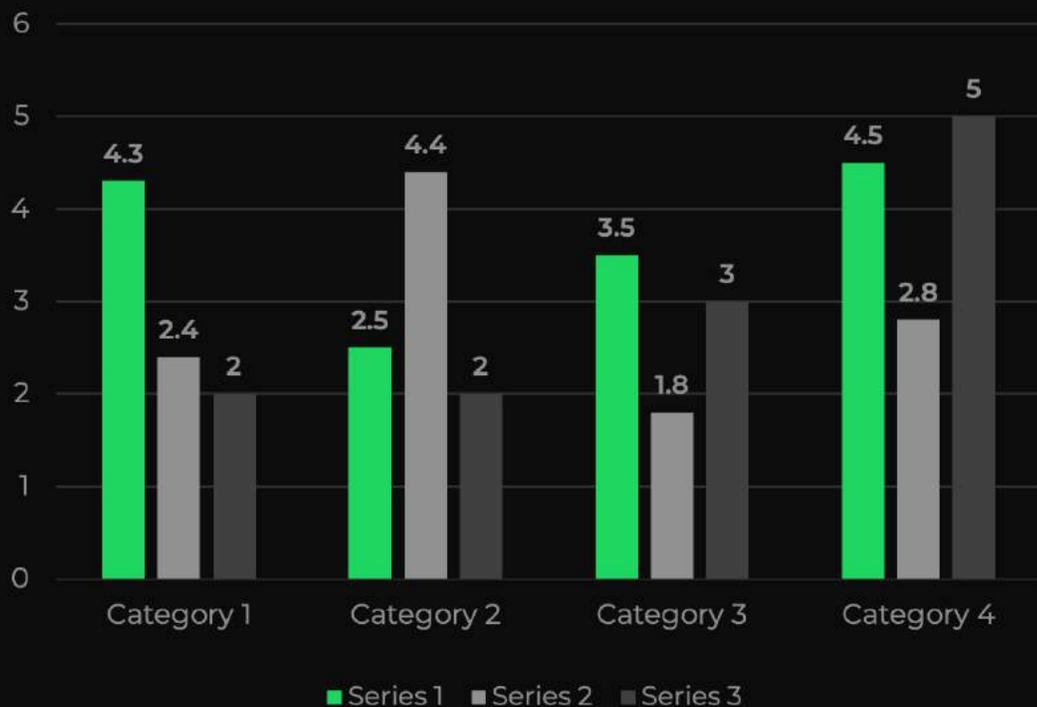


DIAGRAM ELEMENTS LIBRARY

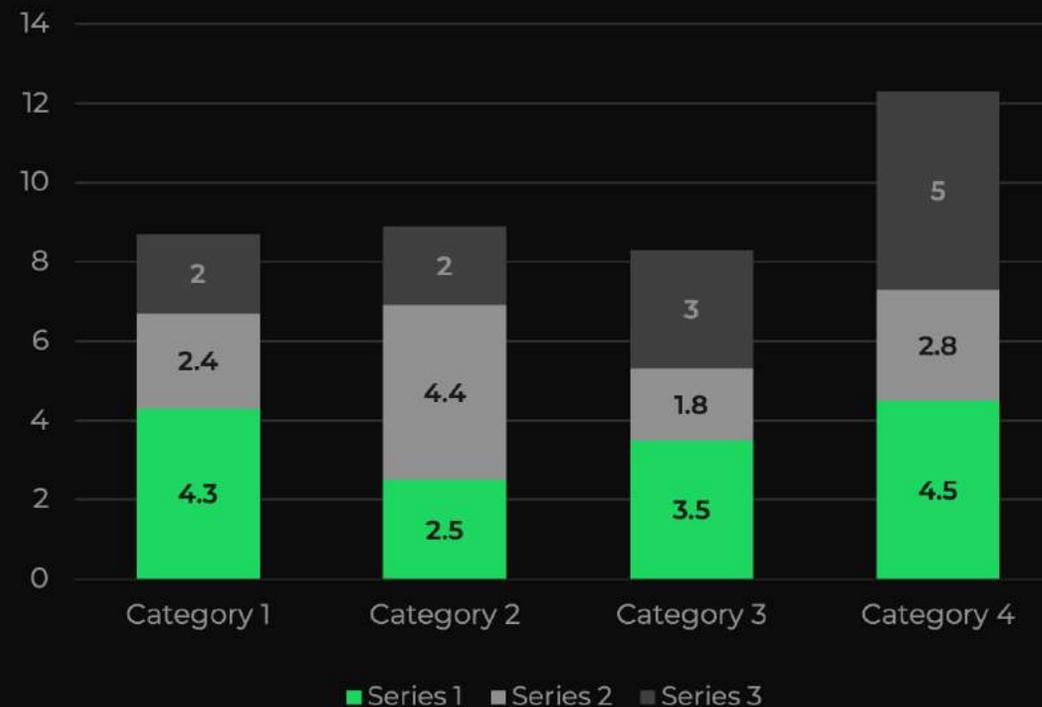


Column Charts

Clustered Column

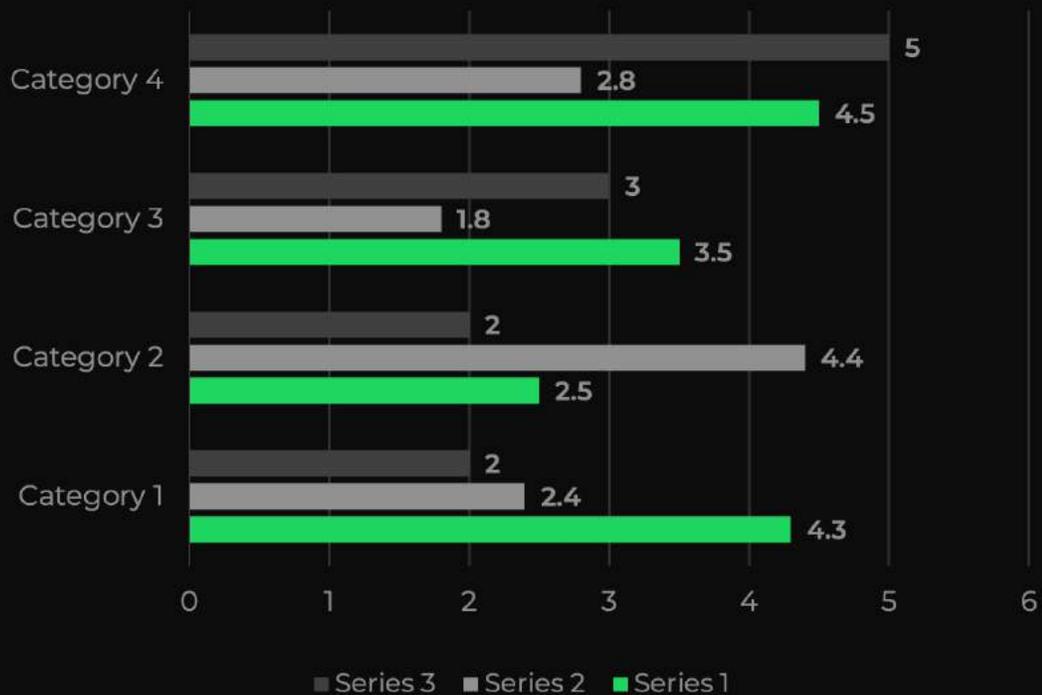


Stacked Column

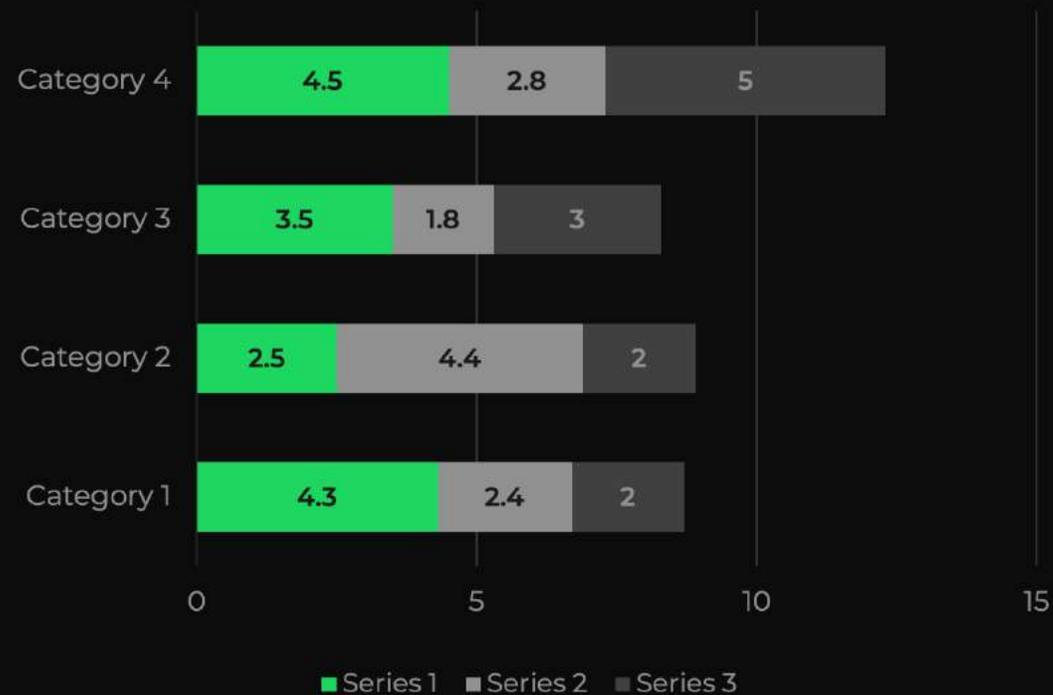


Bar Charts

Clustered Bar

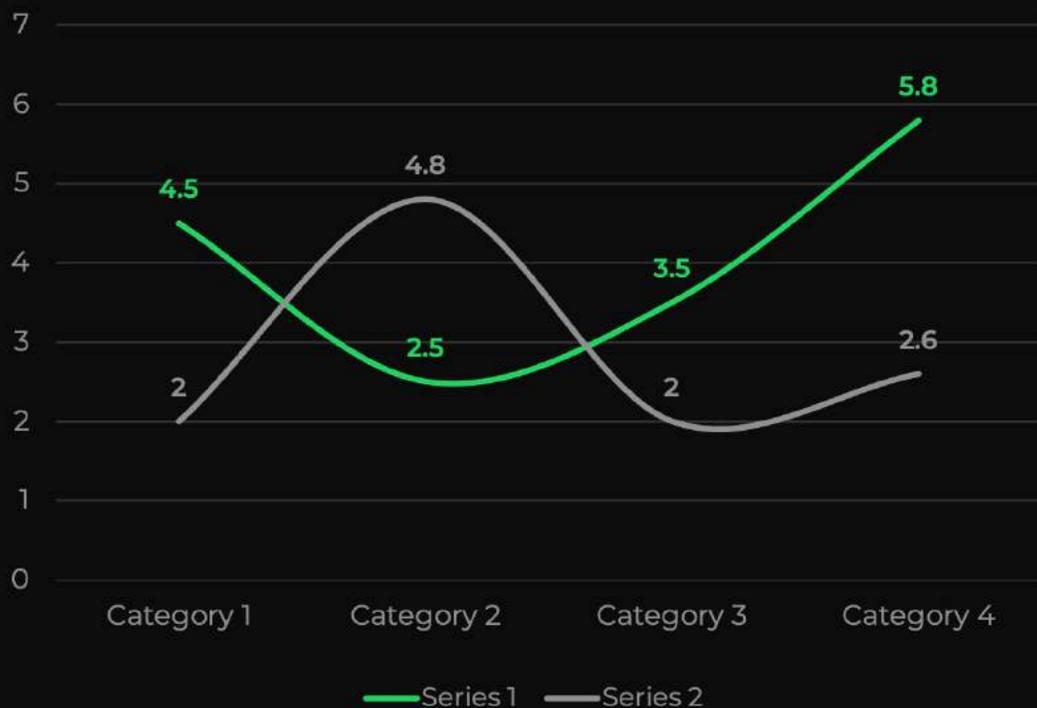


Stacked Bar

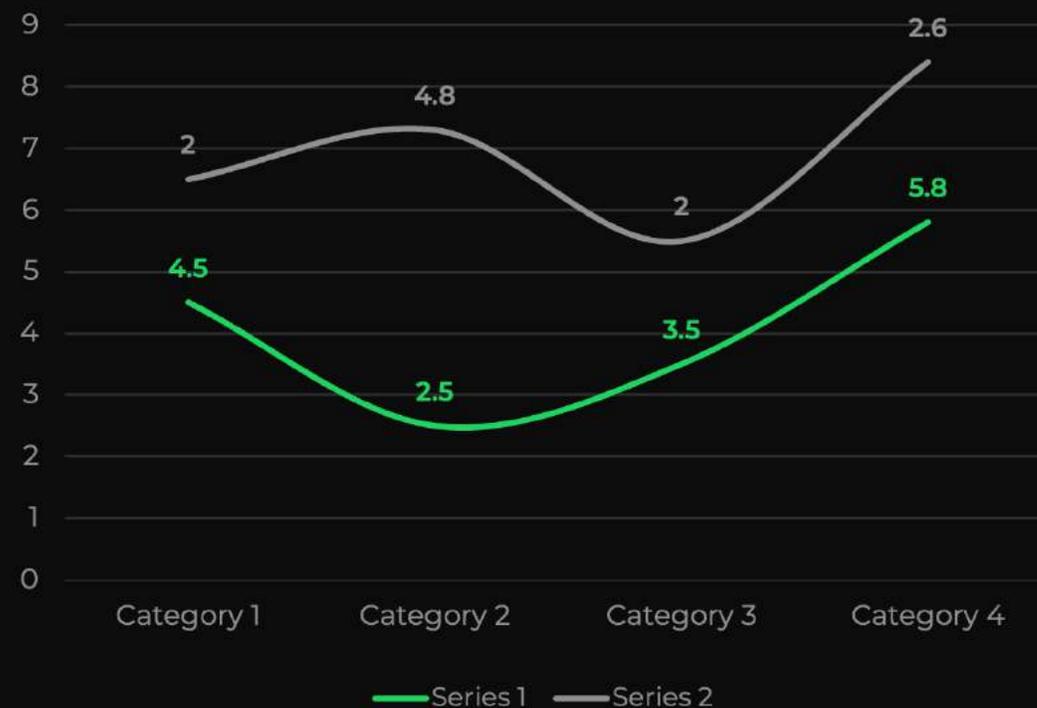


Line Charts

Line

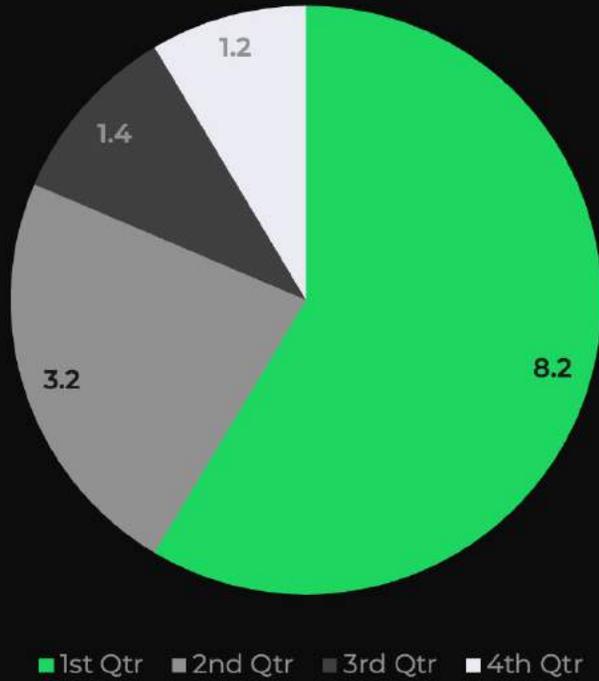


Stacked Line



Pie Charts

Pie Chart



Donut Chart

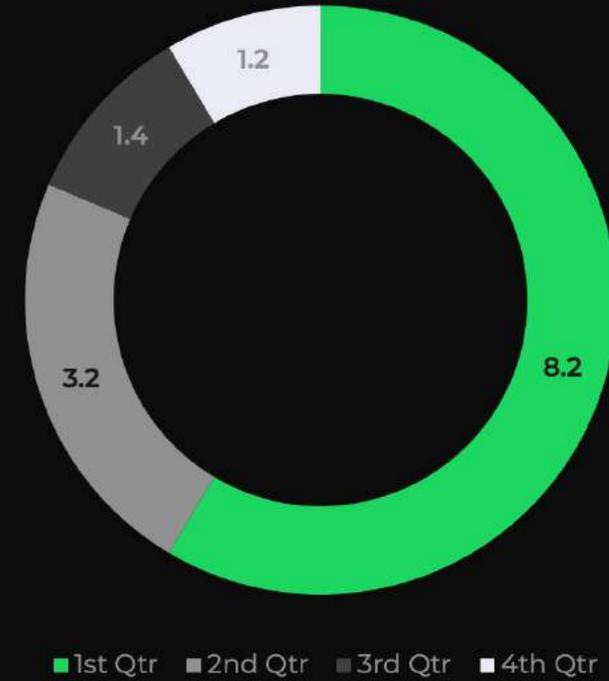


Table Style 1

	Header 1	Header 2	Header 3	Header 4	Header 5
Category 1	Item	Item	Item	Item	Item
Category 2	Item	Item	Item	Item	Item
Category 3	Item	Item	Item	Item	Item
Category 4	Item	Item	Item	Item	Item
Category 5	Item	Item	Item	Item	Item
Category 6	Item	Item	Item	Item	Item

DEVICE LIBRARY



ICON LIBRARY

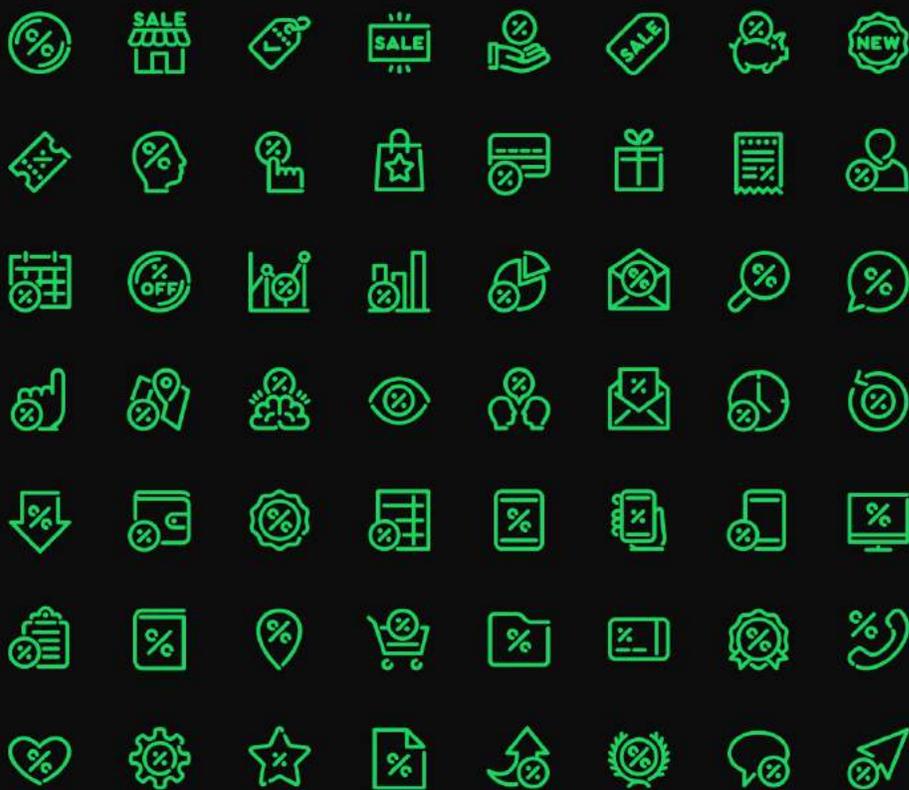
Business



Shopping



Discount



Document



Transportation



SEO

